Exhibit C

1 UNITED STATES DISTRICT COURT EASTERN DISTRICT OF VIRGINIA Alexandria Division SONY MUSIC ENTERTAINMENT, et al.,: Plaintiffs, : Case No. 1:18-cv-950 -vs-COX COMMUNICATIONS, INC., et al.,: Defendants. -----: VOLUME 1 TRIAL TRANSCRIPT December 2, 2019 Before: Liam O'Grady, USDC Judge And a Jury

of any witness, you may take into consideration the appearance, attitude, and behavior of the witness; the interest of the witness in the outcome of the trial; the relation of the witness to any party in the case; the inclination of the witness to speak truthfully or not; the probability or improbability of the witness's statement, and all other facts and circumstances in evidence. Thus, you may give the testimony of any witness the weight and value that you determine that testimony is entitled to receive.

Please pay careful attention to the testimony of the witnesses because contrary to what you've seen on television, it's not possible to call a witness back or to read their testimony back to you after you have begun deliberating.

This is a civil case. As I've stated, the plaintiff has the burden of proving this case by what's called a preponderance of the evidence. That means the plaintiff has to produce evidence which considered in light of all the facts, leads you to believe that what the plaintiff claims is more likely true than not. To put it differently, if you were to put the plaintiffs' and defendants' evidence on opposite sides of the scales, plaintiff would have to make the scales tip somewhat on her side. If the plaintiff fails to meet this burden, the verdict must be for the defendant.

Those of you who have sat on criminal cases will have heard "proof beyond a reasonable doubt." That requirement does

not apply to civil cases; and therefore, you should not be concerned with it.

You'll be hearing some different terms, and let me give you a brief sketch of what you'll be hearing about with a little more particularity than you've heard so far in the introductions.

A copyright is a set of rights granted by federal law to the owner of an original work of authorship. The owner of a copyright has the exclusive right, among other things, to reproduce the copyrighted work, to prepare derivative works based on the copyrighted work, to distribute copies or phone records of the copyrighted work to the public by sale or other transfer of ownership by rental, lease, or lending.

The term "owner" includes the author of the work, the assignee, and any exclusive licensee. In this case, we are focused on two kinds of copyrighted works: sound recordings, which are recorded music; and musical compositions, which include music and lyrics.

In this case, plaintiffs claim that Cox is contributorily and vicariously liable for the infringement of 10,017 copyrighted works by users of Cox internet service. As I said to you previously, Cox denies that is the case and has asked you to fully consider the defenses that they have.

We -- prior to your beginning your service, certain decisions were made by me that plaintiffs have established that

they are the owners of the 10,017 copyrighted works in issue — at issue in the case and that the copyright and registration in each of those is valid. They have also — plaintiffs have also established the knowledge element of contributory infringement; that is, plaintiffs have established that Cox had specific enough knowledge of the infringement occurring on its network that Cox could have done something about it.

Direct infringement is -- well, in order to prove contributory or vicarious copyright infringement, plaintiffs must first establish by preponderance of the evidence that the users of Cox's internet service used that service to infringe plaintiffs' copyrighted works.

"Contributory infringement" means that a copyright may be infringed by contributory infringing, and with certain exceptions, a person is liable for copyright infringement by another if the person knows or was willfully blind to specific instances of the infringing activity and induces, causes, or materially contributes to that activity.

"Vicarious infringement" means that a copyright may be infringed by vicariously infringing. A person is liable for copyright infringement by another person if that person has a financial interest and a right in the ability to supervise the infringing activity, whether or not the person knew of the infringement.

You may hear testimony or see documents referring to

infringement and infringement notices. As I've just gone over briefly in the description of the contributory and vicarious liability instructions, infringement is an issue of fact that you will ultimately decide based on the facts that you hear, but the word "infringement" and "infringement notices" are words that you'll hear often during the case.

Infringement notices are notices sent to Cox that are evidence that you may consider. It's evidence of infringement, but just the fact that there are infringement notices themselves is not alone -- standing alone ultimate proof of infringement without any other evidence. So it's evidence you may consider and give it the weight that you believe that it deserves, but as a matter of law, it does not prove infringement.

You'll also hear testimony and see documents that refer to the Digital Millennium Copyright Act, known as the DMCA. The DMCA provides that an internet service provider, like Cox, may have a defense to liability arising from infringement on its network and that there is a defense called a safe harbor defense, which is included in the DMCA in part of the statute. It's not a defense for Cox in this case. However, the failure or the fact that the safe harbor provision does not apply does not bear adversely on the consideration of a defense by the service provider that the service provider's conduct is not infringing under the remainder of the title or

674 UNITED STATES DISTRICT COURT EASTERN DISTRICT OF VIRGINIA Alexandria Division SONY MUSIC ENTERTAINMENT, et al.,: Plaintiffs, : Case No. 1:18-cv-950 -vs-COX COMMUNICATIONS, INC., et al.,: Defendants. -----: VOLUME 4 (A.M. Portion) TRIAL TRANSCRIPT December 5, 2019 Before: Liam O'Grady, USDC Judge And a Jury

- 1 majority of those are done at a Level 4. And the reason is, is
- 2 that once you have collected all of the data and information
- 3 using Level 4 with full verification of the file that is being
- 4 distributed, it's unnecessary to take any additional steps.
- 5 You have all the information.
- 6 You've downloaded the song in its entirety and done a
- 7 | full inspection of that file to determine that it is, in fact,
- 8 | an infringing copy of the song that you were looking for.
- 9 You've then gone back to the network and had -- you
- 12:08:33 10 | can think of it as direct conversations with the individual
 - 11 peers. And they have told us, we have this file.
 - We then take that hash, match it over here, and we
 - can say, this is definitely the file that we downloaded and
 - 14 expected.
 - And then they're telling us, we have this file and
 - 16 | this is how much we're distributing.
 - So at that point you have a full view of the evidence
 - 18 and the data involved. So going beyond that point for notice
 - 19 | sending, it would be -- it's just unnecessary.
- 12:09:07 20 BY MR. OPPENHEIM: (Continuing)
 - 21 | Q. Based on the documents that you went through with
 - 22 Mr. Brody, the information you saw, and your past experience,
 - 23 has any of that caused you to believe that the evidence that
 - 24 you collected was in any way inaccurate or inadequate?
 - 25 A. No.

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                      MR. OPPENHEIM: No further questions, Your Honor.
        2
                      THE COURT:
                                  All right. May this witness be excused?
                      All right. You are excused with our thanks.
        3
            don't discuss the testimony you have given with anyone until
        4
        5
            our trial is over. All right?
        6
                      THE WITNESS:
                                    All right.
                      THE COURT: Have a good day.
                      THE WITNESS:
                                     Thank you.
        9
                      NOTE: The witness stood down.
                      THE COURT: All right. Next witness.
12:10:04 10
       11
                      MR. ZEBRAK: Plaintiffs call Dr. George McCabe.
       12
                             The witness is sworn.
                      NOTE:
       13
                      THE COURT: All right. Good afternoon, Mr. McCabe.
       14
                      Please proceed, Mr. Zebrak.
       15
                      MR. ZEBRAK: Thank you, Your Honor.
       16
                      GEORGE McCABE, called by counsel for the plaintiffs,
       17
            first being duly sworn, testifies and states:
       18
                 DIRECT EXAMINATION
       19
            BY MR. ZEBRAK:
12:11:02 20
                 Good day, Dr. McCabe.
            Ο.
       21
            Α.
                 Good day.
       22
                 For the record, will you please state your full name.
       23
            Α.
                 George McCabe.
       24
                 Where do you work, sir.
       25
            Α.
                 Purdue University.
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- 1 Q. What is your position at Purdue University?
- 2 A. I'm a professor of statistics.
- 3 Q. And who retained you in this litigation?
- 4 A. Plaintiffs' counsel.
- 5 Q. And at a very high level, could you please tell the jury
- 6 what you were retained to do.
- 7 A. Yes. I was asked to complete two analyses.
- 8 Q. And what were they, at just a high level, sir?
- 9 A. One was a work in suit analysis. And the second was a
- 12:11:43 10 | repeat infringer analysis.
 - 11 Q. And were you able to form any opinions on those two topics
 - 12 | that you were asked to research?
 - 13 A. Yes, I was.
 - 14 Q. Okay. Well, let's explore your background, and then we
 - 15 | are going to dive into those analyses you have done.
 - 16 Dr. McCabe, I'm going to hand up to you what has
 - 17 | already been marked as PX 526.
 - 18 A. Thank you.
 - 19 Q. Do you recognize that document, sir?
- 12:12:18 20 A. I do.
 - 21 Q. And what is it?
 - 22 A. It is a document I prepared. It's called a CV, and it
 - 23 | basically lists my background and my accomplishments as a
 - 24 statistician.
 - 25 Q. And is it an accurate summary?

777 1 Α. It is. 2 MR. ZEBRAK: Okay. Your Honor, we move its admission as evidence. 3 4 THE COURT: Any objection? 5 MR. BUCHANAN: No, Your Honor. 6 THE COURT: All right. It's received. MR. ZEBRAK: Thank you, Your Honor. 8 Mr. Duval, if you could publish the document, please. 9 BY MR. ZEBRAK: (Continuing) 12:12:51 10 Dr. McCabe, this is a 38-page document, correct? Ο. 11 I believe so. 12 So we're not going to go through it in detail. 13 been a long day already. But I would just like to spend a few 14 moments on your background before we move into your analysis. 15 Could you start by telling the jury your educational 16 history? 17 I have a bachelor's degree in mathematics from Providence College. And I have a Ph.D. from Columbia 18 University in mathematical statistics. 19 12:13:22 20 And has your entire career involved statistics? 21 Α. Yes, it has. 22 And where have you spent your career after you obtained a 23 Ph.D. in mathematical statistics? 24 I came to Purdue University, and I have been there ever 25 since.

- 1 Q. And for roughly how long has that been that you have been
- 2 | working at Purdue University?
- 3 A. It will be 50 years in June.
- 4 Q. All right. Congratulations.
- 5 A. Thank you.
- 6 Q. So at a high level, what responsibilities have you had as
- 7 | a professor of statistics at Purdue University?
- 8 A. My responsibilities basically consist of three tasks,
- 9 teaching, research, and service. Sometimes service is called
- 12:14:13 10 engagement.
 - 11 Q. And what has been the subject matter or matters for your
 - 12 | teaching?
 - 13 A. I've taught statistics courses, primarily for graduate
 - 14 | students, graduate students, both those getting Master's
 - degrees and Ph.D.s in statistics, and also graduate students in
 - 16 other departments who need to use statistics in their own work.
 - 17 Q. And what generally has been the subject of your research?
 - 18 A. Most of my research has been collaborative. So I work
 - 19 | with other researchers who have data that needs to be analyzed.
- 12:14:52 20 And I'm the one who analyzes their data for them.
 - 21 Q. Okay. Well, we'll get into that in a little more detail
 - 22 | in a moment. But I believe you said there was a third area?
 - 23 A. Yes, the third area would be engagement. So for most of
 - 24 my career, from 1970 to 2004, I was the director of an
 - 25 organization called the Statistical Consulting Service, which

- 1 provided help for people who needed to use statistics within
- 2 the university. That includes faculty, graduate students, and
- 3 other people who might need the work, but all internal to
- 4 Purdue.
- 5 Q. Okay. Let's turn your attention back to your CV, sir.
- Is that an accurate recitation of your professional
- 7 experience?
- 8 A. Yes, it is.
- 9 Q. And, Mr. Duval, if you could pan down a little lower.
- 12:15:57 10 And does that list your teaching positions?
 - 11 A. Excuse me?
 - 12 Q. Dr. McCabe, does that list your teaching positions on the
 - 13 | first page?
 - 14 A. Yes.
 - 15 Q. And if you could turn to the next page of the document,
 - 16 Mr. Duval, underneath Professional Activities.
 - 17 And does this list your professional activities and
 - 18 other honors and societies you've been a part of throughout
 - 19 your career?
- 12:16:36 20 A. Yes, it does.
 - 21 Q. And by the way, where have you been a professor besides
 - 22 Purdue in terms of teaching experience?
 - 23 A. Yeah, I hold an adjunct professorship at the National
 - 24 University of Ireland in Galway. I've had sabbaticals at
 - 25 | several different places, I think they're listed on the first

- 1 page. I was at Princeton. I've been at something called
- 2 | CSIRO, which is a research organization in Australia. A
- 3 visiting position at University of Berne in Switzerland.
- 4 Several other places for shorter periods of time.
- 5 Q. Thank you, Dr. McCabe. And I apologize, I asked you
- 6 before whether this was a 38-page document, but what page,
- 7 though, does it begin at with its numbering?
- 8 A. Oh, page 12.
- 9 Q. And what does it say at the top of this document?
- 12:17:44 10 A. Appendix 1.
 - 11 Q. And why does it begin -- well, first of all, what was it
 - 12 an appendix to?
 - 13 A. I don't remember.
 - 14 Q. Well, did you provide a written expert report in this
 - 15 matter?
 - 16 A. Yes.
 - 17 Q. And did that include a copy of your CV?
 - 18 A. That's correct.
 - 19 Q. Okay. Okay. Thank you, Dr. McCabe.
- 12:18:06 20 So have you written any books in the fields of --
 - 21 | field of statistics?
 - 22 A. Yes, I have.
 - 23 Q. Mr. Duval, if you could pan over to that.
 - 24 Are those listed here on your CV?
 - 25 A. Yes, they are.

- 1 Q. Could you tell the jury something about one of your books.
- 2 A. Yeah. So the first book listed there, actually the first
- 3 | two entries refer to the same book, but we added a different
- 4 coauthor.
- 5 So it's a book that's in its ninth edition. The
- 6 first edition was in 1989, and we're working on the tenth
- 7 | edition now. It's used by a large number of colleges and
- 8 universities, both in the United States and elsewhere. It's
- 9 | been translated into several foreign languages.
- 12:18:59 10 Q. Thank you, Dr. McCabe.
 - And, Mr. Duval, if you could turn to the list of
 - 12 | publications on what's numbered page 15.
 - Dr. McCabe, is this an accurate list of publications
 - 14 you've authored during your career?
 - 15 A. Yes, it is.
 - 16 |Q. And that begins on page 15 and runs all the way through
 - 17 page 30, about 229 of them; is that correct?
 - 18 A. That's correct.
 - 19 Q. And do these all involve the field of statistics?
- 12:19:26 20 A. Yes, they do.
 - 21 Q. Have you testified as an expert in litigation previously?
 - 22 A. Yes, I have.
 - 23 Q. And in what field?
 - 24 A. In a variety of fields. Initially, in several suits
 - 25 | related to equal employment opportunities, salary, promotion,

- 1 hiring. More recently, I testified in an issue related to the
- 2 recall of pet foods that were contaminated.
- 3 Q. Well, putting aside the subject area of the disputes, what
- 4 was the purpose for your involvement in those litigations in
- 5 terms of what you brought to them?
- 6 A. Basically my job was to take data, analyze it, present the
- 7 | results of my analysis to people who needed to use those
- 8 results.
- 9 Q. Were you testifying in the field of statistics in those
- 12:20:35 10 | matters?
 - 11 A. Yes.
 - 12 Q. And in -- apart from expert work in litigation, applying
 - 13 | statistics and your work at Purdue, did you have other
 - 14 experience in the field of statistics?
 - 15 A. Yes, I have.
 - 16 Q. And could you elaborate on that a little bit.
 - 17 A. Yeah. So some recent work was on women's bone health and
 - 18 osteoporosis, and the use of botanicals like plums and
 - 19 blueberries to prevent bone loss.
- 12:21:13 20 I've also recently worked on a project on the use of
 - 21 | some plants that are grown by Native Americans in North
 - 22 | Carolina that have potential benefits for Parkinson's patients
 - 23 to help with their symptoms.
 - 24 Q. I'm sorry. I didn't --
 - 25 A. Yes, and, you know, many other things.

- 1 Q. And in those matters that you've been referring to, are
- 2 | you the subject area expert, For instance, in Parkinson's
- 3 disease or in the other issues you were mentioning?
- 4 A. No, I'm not.
- 5 Q. And what is the expertise that you brought to bear in
- 6 those matters?
- 7 A. It's my background in applied statistics, which I use to
- 8 | work on the data provided by those people.
- 9 Q. Sure, and -- well, first of all, let me take a step back.
- 12:22:05 10 You just mentioned applied statistics, and I'm going to get to
 - 11 | that. But can you start off and -- you know, many of us --
 - 12 many of us have probably heard the word "statistics" before.
 - But as a -- someone who has taught in the field for a
 - 14 | very long time, could you explain what statistics is.
 - 15 A. Yes. The way I view it is I use mathematics and I use
 - 16 | computing to study data. The study involves analyses that I
 - 17 | perform. And part of my role also is then to take the results
 - 18 of my analyses and present them to people who would need to
 - 19 make decisions. That could be the -- a national workshop or a
- 12:22:57 20 | peer review journal. Or, as today, a jury who might -- needs
 - 21 to make a decision.
 - 22 Q. Have you done work on government panels previously?
 - 23 A. Yes, I have.
 - 24 Q. And in what capacity?
 - 25 A. Again, as a statistician or a statistical expert. I

- 1 | worked on the school lunch program, and then several other
- 2 | issues related to health generally.
- 3 Q. Thank you, Dr. McCabe. Could you explain why statistics
- 4 | is valuable.
- 5 A. Yes. I think it's valuable because we need to have a
- 6 | solid foundation for our decisions. So some statistics is
- 7 labeled as decision analysis.
- 8 Today, we also hear about evidenced-based medicine
- 9 that when people are treated, we need to have a sound
- 12:23:55 10 | foundation for that treatment. We need to know that it works,
 - 11 and that process involves statistics.
 - 12 So, in general, there's an idea that statistics is
 - 13 used to assist people in making decisions.
 - 14 Q. And, Dr. McCabe, are you being paid for the time you spend
 - 15 working in this case?
 - 16 A. Yes, I am.
 - 17 Q. And are you being paid by the hour?
 - 18 A. Yes.
 - 19 Q. And how much do you charge per hour?
- 12:24:34 20 A. \$450.
 - 21 Q. Thank you, Dr. McCabe. Is the payment of your fees in any
 - 22 | way dependent upon the substance of whatever opinion or
 - 23 opinions you provide?
 - 24 A. No, it is not.
 - 25 Q. And is the payment of your fees in any way contingent upon

- 1 Q. Are you an expert in the field of -- or are you an expert
- 2 | in peer-to-peer technology?
- 3 A. No.
- 4 Q. But your experience, statisticians are oftentimes retained
- 5 to apply their statistical expertise on data in which they're
- 6 | not an expert in, you know, the content of that data; is that
- 7 | correct?
- 8 MR. BUCHANAN: Leading, Your Honor.
- 9 THE COURT: I'll allow it for --
- 12:26:25 10 A. That's correct.
 - 11 BY MR. ZEBRAK: (Continuing)
 - 12 Q. Dr. McCabe, did you make any assumptions about any data
 - 13 you reviewed as part of your analysis in this case?
 - 14 A. Yes, I did.
 - 15 Q. And why is that?
 - 16 A. In order to do my analysis, the starting point was
 - 17 | collection of data sets. And I assumed that the data speak for
 - 18 | themselves, that they -- I took them at face value. I did not
 - 19 | collect the data or verify or establish anything else about
- 12:26:57 20 | them. I take them as given at face value.
 - 21 Q. In your experience, is it unusual for you as a
 - 22 | statistician to take the data that you're collecting and
 - 23 | analyzing at face value?
 - 24 A. That would be the usual standard, yes.
 - 25 Q. Dr. McCabe, do you have any reason to believe that the

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        1
            data that you were given for purposes of your analysis in this
        2
            case is not reliable?
                      MR. BUCHANAN: Objection, Your Honor. He just said
        3
            he assumed it was accurate.
        4
        5
                      THE COURT: Yeah, sustained.
        6
                      MR. ZEBRAK: We don't need to -- we can just move on.
                      THE COURT: And we don't need -- you know, counsel
        8
            have all been making comments about matters today. Let's just
        9
            ask our questions and not comment on answers or speak back and
            forth to each other. It is confusing to the jury.
12:27:55 10
       11
                      Please. Thank you.
       12
                      MR. ZEBRAK: Yes, Your Honor. We're moving right on.
       13
            BY MR. ZEBRAK: (Continuing)
       14
                 Dr. McCabe, did you prepare any slides to assist you in
       15
            your testimony today?
       16
            Α.
                 I did.
       17
                 And are those demonstrative slides an accurate summary of
            Q.
       18
            your analysis in this case?
       19
                 They are.
            Α.
12:28:17 20
                      MR. ZEBRAK: Okay. Your Honor, permission to publish
            the slides.
       2.1
       22
                      THE COURT: Any objection?
       23
                      MR. BUCHANAN: No, Your Honor.
       24
                      THE COURT: All right, go ahead.
       25
            BY MR. ZEBRAK: (Continuing)
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- 1 Q. Dr. McCabe, let's turn to the first slide. I believe you
- 2 | said you did -- you had two assignments in this case, a works
- 3 | in suit analysis and a repeat infringer analysis, correct?
- 4 A. That's correct.
- 5 Q. Okay. So let's review assignment one, the works in suit
- 6 analysis. Would you explain to the jury what your assignment
- 7 | was with respect to the works in suit analysis.
- 8 A. Yeah, so the first line below the title defines the scope
- 9 of my analysis. Sometimes we -- or I would call that a frame,
- 12:29:04 10 | it's a statistical term. So the frame here is what are called
 - 11 | the works in suit. And there are 10,017 of those works.
 - 12 There are four icons below that. And these are the
 - 13 requirements that I used or applied to accomplish the works in
 - 14 | suit task.
 - So the first requirement is that the work -- and this
 - 16 | is analysis about the works in suit. Again, it's the 10,017
 - 17 | works that we're talking about. So that work must in an
 - 18 infringement notice -- an infringement notice during the claim
 - 19 period.
- 12:29:54 20 The second is that the work in suit should be in a
 - 21 | notice that is the third or later notice for a particular
 - 22 subscriber.
 - 23 In other words, I labeled the notices as a first, a
 - 24 second, a third, et cetera. So I only looked at third or later
 - 25 notices.

- 1 Next, the infringing notice must contain the work in
- 2 suit.
- 3 And the fourth requirement is that the infringing
- 4 | file is on a hard drive that was created by MarkMonitor.
- 5 Q. Dr. McCabe, I would like to draw your attention to the
- 6 third bullet. A moment ago I believe you said the infringed --
- 7 | well, could you explain what that third bullet is in a little
- 8 more detail.
- 9 A. Yes. So the notice contains information. And the
- 12:30:54 10 | information, depending upon the protocol, points either to one
 - 11 | work in suit or it can -- in the case of BitTorrent, it can
 - 12 refer to a collection of works.
 - 13 Q. What is the significance to the reference to "infringing
 - 14 | file" in that third bullet?
 - 15 A. The infringing file is part of the notice. And that
 - 16 points to -- through these hashes, it points -- it gets us to
 - 17 | the works in suit.
 - 18 Q. Do you have an understanding as to whether the infringing
 - 19 | file is identified in the notice?
- 12:31:34 20 A. Yes, it is.
 - 21 Q. And by the way, when we talk about notices, what are we
 - 22 | referring to here?
 - 23 A. They are the e-mails sent by MarkMonitor to Cox.
 - 24 Q. Okay. And were you able to form any -- and, first of all,
 - 25 | you said that you're not providing any -- you're not testifying

- 1 | as a legal expert today, correct?
- 2 A. That's correct.
- 3 Q. So these requirements that you applied here, where did you
- 4 | come up with those requirements?
- 5 A. In consultation with plaintiffs' counsel.
- 6 Q. Okay. Who set these requirements?
- 7 A. These were set as part of my assignment, if you will.
- 8 Q. Thank you, Dr. McCabe. Let's turn to your conclusions.
- 9 Were you able to form any conclusions with respect to
- 12:32:24 10 your works in suit analysis?
 - 11 A. Yes.
 - 12 Q. And did you prepare a slide to overview those conclusions?
 - 13 A. Yes.
 - 14 Q. With respect to the top bar labeled Findings, would you
 - 15 | please explain to the jury what your overall findings are?
 - 16 A. Yes. So that top line is a summary of my findings that
 - 17 | all of the 10,017 works in suit were qualified.
 - In other words, they satisfied the four requirements
 - 19 that are described on the previous slide and are illustrated on
- 12:33:02 20 this slide.
 - 21 Q. And could you walk us through this slide one component at
 - 22 | a time. What's the checked box next to Claim Period signify?
 - 23 A. So that means that -- if you recall, the previous slide
 - 24 said the first requirement was that the work in suit should
 - 25 appear in a notice during the claim period.

- So on this slide, the claim period is denoted or
- described by the yellow bar at the top. It starts February 1,
- 3 2013, and ends November 26, 2014.
- 4 And the checkmark means that all of the 10,017 works
- 5 in suit did correspond to a notice during this claims period.
- 6 Q. Was the claim period the same claim period for every
- 7 | single plaintiff group in this case?
- 8 A. No. There is a note below the bars for the years that --
- 9 | for the Sony ATM/EMI claims, the start of the claim period was
- 12:34:24 10 August 1, 2013, rather than February 1, 2013. But that period
 - 11 was the same, the ending date of the claims period for Sony
 - 12 ATM/EMI was the same as for all the others.
 - 13 Q. And, Dr. McCabe, would you briefly walk the jury through
 - 14 | the remaining three checked boxes on this slide.
 - 15 A. Yes. So the second is that -- this issue of the third or
 - 16 | later notice for a particular subscriber. So that was
 - 17 | satisfied for all of the 10,017 works.
 - 18 That the infringing file in the notice contains the
 - 19 | work in suit.
- 12:35:11 20 And that there is a copy of the work on a hard drive
 - 21 created by MarkMonitor.
 - So all of these -- the four requirements are
 - 23 | satisfied. And the term I'm using is that means those works in
 - 24 suit were qualified.
 - 25 Q. Dr. McCabe, what data sources did you use for your

- 1 analysis in this case?
- 2 A. Yes, I think I prepared a slide for that. That should be
- 3 the next one.
- 4 Q. Or actually, Dr. McCabe, let me ask you a question. A
- 5 moment ago when you were explaining each of the four
- 6 requirements for your analyses were satisfied, you used the
- 7 | term "qualified."
- 8 What does that mean?
- 9 A. It basically means that the work in suit is connected to a
- 12:36:23 10 notice. So we could view it the other way around. You start
 - 11 | with the notice, it points to the work in suit. So there is a
 - 12 direct connection between those two.
 - And that's what I'm calling qualified, that I can
 - 14 draw the link from the notice to the work in suit.
 - 15 Q. Okay. Well, let's turn back to your data sources, and I
 - 16 can ask you a few questions about that.
 - 17 So what is being depicted in the left column with
 - 18 respect to data sources?
 - 19 A. The left column describes the source of the data sets. So
- 12:37:04 20 | there are three sources, MarkMonitor, Cox, and the plaintiffs.
 - 21 Q. And what data from MarkMonitor was within your analysis in
 - 22 this matter?
 - 23 A. So MarkMonitor is the top data source there. And there
 - 24 | are three files listed to the right. The first is the notices
 - 25 | or the -- actually, I didn't have the notices, but I had a file

- 1 | that lists the notices and the information contained in each
- 2 | notice. So all that -- these are all data files that I had.
- 3 So there is a file for notices from MarkMonitor.
- 4 There is a file for the downloads that MarkMonitor downloaded.
- 5 And there is a file from MarkMonitor about the Audible Magic
- 6 procedure or connections to go from hashes to works.
- 7 Q. And what is depicted with respect to Cox in terms of data
- 8 from Cox that you considered within your analysis?
- 9 A. So Cox also provided three data sets. The first one
- 12:38:25 10 | listed there is subscriber identification. So the Cox CATS
 - 11 system has identifiers for subscribers. It was necessary to
 - 12 have that information to be able to perform my analysis.
 - So it's the file itself connected subscriber IDs with
 - 14 notices.
 - The second file is what I have called the ticket
 - 16 | file. It's the large file that contains the tickets that Cox
 - 17 recorded in their CATS system.
 - 18 And the third is a file that identifies Cox
 - 19 | subscribers as -- I used it to distinguish residential from
- 12:39:17 20 business subscribers.
 - 21 Q. And when you say the third file, was that the billing
 - 22 information file?
 - 23 A. I am sorry, the billing information file, yes.
 - 24 Q. And, finally, to the right of plaintiffs, there is an
 - 25 Exhibit A and B. What are those two files?

- 1 A. Right. These two files comprise the works in suit. So
- 2 the first is a collection of sound recordings, and the second
- 3 | is list of compositions.
- 4 Q. And I apologize, Dr. McCabe, but would you please
- 5 elaborate slightly on looking back to the MarkMonitor box, what
- 6 | the middle file is that says Downloads.
- 7 A. The downloads are the works that -- or it's a list of the
- 8 | works that are on -- that have been downloaded and are on the
- 9 MarkMonitor generated drive that they prepared.
- 12:40:16 10 Q. I see. Okay. Thank you, Dr. McCabe.
 - And what did you do with these data sources once you
 - 12 received them?
 - 13 A. My first task was to connect them. And I think the next
 - 14 | slide gives an idea of what that involved.
 - 15 Q. And before we turn to that slide, Dr. McCabe, what does it
 - 16 mean to connect data sources generally?
 - 17 A. What that involved was to take -- in each step take two
 - 18 data sets and combine the information into a single data set.
 - 19 So there needs to be a connector to track the information that
- 12:41:02 20 | is shared. There needs to be some sharing of information to
 - 21 merge the files together, basically.
 - 22 Q. And what benefit, if any, is there in being able to
 - 23 | connect data sets with respect to then analyzing data?
 - 24 A. That was the way that I performed my analysis, it was
 - 25 necessary to make those connections. In other words, to go

- 1 from the top notices all the way to the bottom recordings, I
- 2 had to make a series of connections all the way through.
- 3 Q. Well, let's look at the next slide then.
- 4 So these are the data sources that you considered
- 5 | that we just reviewed on the last slide, correct?
- 6 A. That's correct.
- 7 Q. Okay. And can you give us some examples of how you
- 8 | connected -- I know it has been a long day already. We are not
- 9 going to go through all of these. But if you could connect
- 12:42:03 10 | some of these for the jury.
 - 11 A. Yes. So the simplest one would be the one across the top
 - 12 | with the three Cox files. So there is a variable or an
 - 13 | identifier, it is a piece of the file that identifies a Cox
 - 14 subscriber, and it's called an ICOMS ID.
 - So that identifier is in the left most data file,
 - 16 | which is the copy infringement tickets. That's the large
 - 17 | ticket file.
 - 18 It's also in the billing information. And the
 - connector is in this subscriber ID, which is the way to connect
- 12:42:47 20 | those three files -- I am sorry -- it's the ICOMS ID. Yeah.
 - 21 Q. Okay. And so what is the purpose of these lines that we
 - 22 | see on this? So prior to the animation coming up, we just have
 - 23 your data sources.
 - 24 What's the significance of the lines that then
 - 25 appears when the animation pops up?

- 1 A. So those are the -- those identify the variable that is
- 2 | used to connect the data sets. Basically, we're merging data
- 3 | sets to combine -- to create a new file that combines the
- 4 | information for the two source files.
- 5 Q. And then, Dr. McCabe, once you've -- and were you able to
- 6 make a connection between these data sources to go from the top
- 7 to the bottom as you described it?
- 8 A. So going from, let's say, the Cox domain to the
- 9 MarkMonitor domain, we have notice IDs and subscriber IDs. So
- 12:43:52 10 | there -- that's the way to connect the notices with the
 - 11 subscribers.
 - 12 The notices themselves do not contain an identifier
 - 13 for the subscriber. So we obtained a subscriber ID file from
 - 14 Cox to attach that identifier to the notices.
 - 15 Q. But once you connected all these different data sources,
 - 16 | what did you then do with respect to analyzing the data?
 - 17 A. So the analysis is basically to connect the notices with
 - 18 | the works in suit. And that's the bottom line of what -- of
 - 19 what I did. And to satisfy these four criteria.
- 12:44:42 20 Q. Okay. And just before we move on to your second
 - 21 | assignment in terms of the repeat infringer analysis, can you
 - 22 | remind the jury of your overall finding with respect to the
 - 23 | works in suit.
 - 24 A. Yes. My overall finding is at the top of this slide, that
 - 25 | all 10,017 works in suit did correspond to a work that

- 1 satisfied these four requirements.
- 2 Q. Okay. Let's turn to your second assignment, which you
- 3 | referred to as a repeat infringer analysis.
- 4 Would you explain to the jury at a high level what
- 5 | your repeat infringer analysis involved.
- 6 A. Yes. So in contrast to the first task, which was about
- 7 | works or works in suit, this task was about Cox subscribers.
- 8 In particular, as indicated on the slide, the frame here, if
- 9 you will, is the 57,600 subscribers that were reported by
- 12:45:55 10 MarkMonitor. So that's the frame.
 - 11 And again, the analysis is an analysis of those
 - 12 57,600 subscribers and their repeats. So I created a file and
 - 13 | counted infringement No. 1, infringement No. 2, et cetera, to
 - 14 be able to look at the repeat pattern of infringements.
 - 15 Q. And are these -- what's the significance of these items
 - 16 that appear below the frame that you defined of the 57,600
 - 17 | subscribers reported by MarkMonitor?
 - 18 A. So my task was to describe and analyze the patterns of
 - 19 repeat infringers. That's what I did. So the five icons there
- 12:46:57 20 | indicate five summaries that I generated as part of my
 - 21 analysis. The first is what's the distribution of tickets,
 - 22 meaning how many had one ticket, how many had two tickets,
 - 23 et cetera.
 - I looked at the entries that identified subscriber
 - 25 terminations in the Cox ticket data.

I think I mentioned above, the distinction between residential versus business subscribers.

And there are also in the Cox data, there were tickets for notices from other rights holders.

So again, these are still the 57,600 subscribers reported by MarkMonitor, but my analysis included notices or tickets generated by notices from other rights holders. And it also included, as noted on the last entry, it included tickets that occurred or that were generated before the claim period.

- Q. Dr. McCabe, you've been discussing use of tickets for this repeat infringer analysis. Whose data is the ticket data that you're analyzing?
- 13 A. The ticket data is the Cox CATS data.
- Q. And so, these are Cox's records as to the subscribers who
- 15 | are the subject of MarkMonitor notices; is that correct?
- 16 A. That's correct.

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12:48:03 10

- Q. Okay. And let's take these one by one. Let's first look at your slide on distribution of tickets.
 - So would you walk the jury through this slide, first starting at the -- where it appears in black: All tickets.
 - A. So again, that's the frame I use. It's the 57,600 subscribers. And I looked at all tickets for those that were contained in the -- what I call the ticket data, the Cox data.
- The red bar at the top indicates the range of dates
 that are included in that ticket data file that I received from

799 1 Cox. 2 So the start date is January 1, 2012, and the end date is December 31, 2014. So there are three years, 2012, '13 3 and '14 that are covered by this analysis. 4 5 Dr. McCabe, let me ask you a question, if I could draw 6 your attention in blue where it says: Cox Copyright Infringement Tickets. Do you see that? 9 Α. I do. How does that relate to all tickets on the top? 12:49:44 10 11 I'm sorry, that was a clumsy question. 12 When you say you considered all tickets for this pool 13 of 57,600 subscribers reported by MarkMonitor --14 Α. Yes. 15 -- is it the case that this includes copyright 16 infringement tickets generated from notices from others in 17 addition to MarkMonitor? Is that the --18 That's correct, yes. Okay. And let's take it one frame at a time. 19 So what's being depicted in the column that says 3+ 12:50:23 20 with the number beneath it? 21 22 So again, there are -- there's a picture, three or more, 23 and -- there's a picture of three, sorry. And the 3+ means 24 that I counted the number of subscribers that had three or more 25 tickets. And that number is 31,628, given in black below the

- 1 3+ and the three icons.
- 2 So of the 57,600 subscribers that are the frame for
- 3 | my analysis, 31,628 had three or more tickets.
- 4 Q. Okay. And what about the -- if you could move to the next
- 5 | column. Is the idea there that the top bar represents the
- 6 | number of copyright infringement tickets for the 16,818 Cox
- 7 subscribers depicted beneath it?
- 8 A. That's correct. So there is -- that's the number, 16,818
- 9 is the number of subscribers who had six or more tickets.
- 12:51:43 10 Q. And, Dr. McCabe, is a copyright infringement ticket --
 - 11 | what's your understanding of how that relates to an
 - 12 infringement notice?
 - 13 A. My understanding is that when MarkMonitor sent an
 - 14 | e-mail -- an e-mail notice, if you will, to the Cox system,
 - 15 that caused a ticket to be generated.
 - 16 Q. Do you know what happens if Cox receives multiple
 - 17 | infringement tickets for the same subscriber -- strike that.
 - Do you know what happens when -- in a scenario where
 - 19 Cox receives multiple infringement notices from different
- 12:52:24 20 parties on a single day for a single subscriber?
 - MR. BUCHANAN: I'm just going to object. I don't
 - 22 | think he has been offered as an expert on the system, just on
 - 23 data.
 - 24 THE COURT: All right. Lay a foundation if you want
 - 25 him to testify to that. Sustained.

- 1 MR. ZEBRAK: Sure.
- 2 BY MR. ZEBRAK: (Continuing)
- 3 Q. Dr. McCabe, what's your understanding of what a copyright
- 4 infringement ticket is?
- 5 A. My understanding is that it is generated by a notice. I
- 6 believe it can correspond to more than one notice, but I don't
- 7 | recall a lot of details about that part of the structure.
- 8 In terms of the data, I treated the entry of a ticket
- 9 as the basic piece of information that I use to compute this
- 12:53:30 10 distribution.
 - 11 Q. So this repeat infringer analysis is an analysis of Cox's
 - 12 | records? It's its ticket data, however Cox generates that
 - 13 data; is that correct?
 - 14 A. That's correct.
 - 15 Q. Okay. And can you walk the jury through the successive
 - 16 | three columns, starting at 10+?
 - 17 \mid A. So for ten or more tickets, we had 8,495 subscribers. For
 - 18 | 13 or more tickets, there were 5,120 subscribers. And for 14
 - 19 or more tickets, there were 4,404 tickets.
- 12:54:16 20 Q. Okay. And, Dr. McCabe, I believe you indicated there were
 - 21 | a total of five characteristics of these 57,600 subscribers you
 - 22 looked at?
 - 23 A. That's correct.
 - 24 Q. And we just reviewed the first one, distribution of
 - 25 | tickets; is that correct?

- 1 A. Yes.
- 2 Q. Okay. Let's turn your attention to the next one. What --
- 3 | could you walk the jury through what -- through your analysis
- 4 | that's depicted in this slide.
- 5 A. Yes. As I mentioned before, I looked at the Cox data and
- 6 looked at the entries corresponded to terminations. When I did
- 7 that, I found 13 terminations. So this graphic is an attempt
- 8 to make a picture out of that finding.
- So again, we start with the frame, if you will, the 12:55:06 10 57,600 subscribers, and that's the bar on the left-hand side.
 - If you look on the right-hand side, it's a blown-up
 - 12 version of the upper right-hand corner square for the 57,600.
 - 13 And the squares colored yellow with the little icons
 - 14 representing people, they represent subscribers. Actually,
 - 15 those are the 13.
 - 16 Q. And what was the time frame for which you had this Cox
 - 17 | ticket data that's the subject of your repeat infringer
 - 18 analysis?
 - 19 A. It's the time frame for the ticket data that we had, which
- 12:55:56 20 was the three years, 2012, '13 and '14.
 - 21 Q. So turning your attention back to the slide of the
 - 22 | distribution of tickets, in -- these don't consider whatever
 - 23 | notices, if any, these 57,600 Cox subscribers may have received
 - 24 prior to 2012; is that correct?
 - 25 A. Could you repeat that? I didn't --

- 1 Q. Sure. If any of these 57,600 Cox subscribers had
- 2 | copyright infringement tickets prior to January 1, 2012, would
- 3 | that be depicted here in your analysis?
- 4 A. Prior to January 1, 2012?
- 5 Q. Yes.
- 6 A. Yeah, they would be included.
- 7 Q. Well, but you just said a moment ago that your -- that the
- 8 data only is for 2012 to '14, correct?
- 9 A. I'm sorry, yes. I had it reversed.
- 12:56:55 10 So it does not include data before -- the Cox data
 - 11 that we have starts 2012, ends 2014, those entire three years.
 - 12 And anything outside that range, I did not have data for those.
 - 13 Q. Okay. So let's move on to your -- and so, relating these
 - 14 | two slides, out of the 57,600, the Cox ticket data showed you
 - 15 | that Cox terminated only 13 of that pool; is that correct?
 - 16 A. That's what the data say, yes.
 - 17 | O. And that's -- and the ticket distribution includes those
 - 18 | that received ten or more, 13 or more, 14, correct?
 - 19 A. That's correct.
- 12:57:46 20 Q. So -- okay. So out of the -- let's turn to your next --
 - 21 the third of your five areas.
 - 22 THE COURT: You know, what don't we stop here before
 - 23 you get into the third area.
 - MR. ZEBRAK: Oh, sure.
 - 25 THE COURT: We're almost at 1 o'clock.

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804
        1
                      MR. ZEBRAK: Yes, sir.
        2
                      THE COURT: So let's take our lunch break.
        3
            come back at 2 o'clock. All right.
        4
                      Thank you, you're excused.
        5
                             At this point the jury leaves the courtroom;
        6
            whereupon the case continues as follows:
        7
            JURY OUT
        8
                      THE COURT: All right. So anything before we recess?
        9
            Okay.
                   Then we have a --
                      MS. LEIDEN: Sorry, Your Honor.
12:58:56 10
       11
                      THE COURT: Yes.
       12
                      MS. LEIDEN: One issue from defendants, briefly.
       13
                      Plaintiffs intend to call by video deposition Jason
       14
            Zabek.
                    And depending on witnesses that go today, that video
       15
            may be at least started today.
                      The parties have exchanged designations and various
       16
       17
            objections, and we have -- we are going to try to work out any
       18
            remaining objections that we have prior to the video
       19
            deposition. But we wanted to raise to your attention that
12:59:24 20
            there may be remaining objections to deposition testimony and
            exhibits that we will need to resolve with Your Honor before
       21
       22
            the video begins to be played.
       23
                      THE COURT: Okay. So any of the text of the video
       24
            that you still object to, get it to me as soon as you can and
       25
            give me an opportunity to look at it and rule on it. And if
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13:00:20 10

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you need -- if you want to be able to argue it, I'll give you a brief time to do that.
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And for the other deposition designations that are still being worked on, try and get them to me the night before so that you have an opportunity to splice and put them together not at the last -- they're videos, right? They're not just transcripts?

MR. OPPENHEIM: They are, Your Honor. And this, in part, is plaintiffs' fault because last night we tried to cut back and shorten that video because it's far too long for, I think, anybody's desire.

So that's why we didn't get it to you in advance.

Our apologies.

THE COURT: Okay. All right. So -- yes, sir.

MR. ELKIN: A related point, Your Honor, is that currently as it stands, it's about four hours. And I'm not being critical of it. But all I'm suggesting is the following. We have from Atlanta and from Hampton Roads, I think, we've got Ms. Trickey, Mr. Carothers --

THE COURT: Mr. Cadenhead.

MR. ELKIN: -- Mr. Vredenburg. And if it's going to be a four-hour video and these witnesses are already here -- and I'm mindful of the fact that it's their strategy, they want to put the witnesses in their order, and I respect that, but if these witnesses are already here out of town. I would just ask

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1	the Court to consider how that how we proceed.			
2	THE COURT: Yeah. If putting this video on before			
3	those witnesses involves having that jury sit and twiddle their			
4	thumbs while we're going through objections, then I'm not going			
5	to permit it. We're going to do it with live witnesses.			
6	And after they're done, after we send the jury home,			
7	we can go through the deposition designation objections.			
8	This case has been going on a long time, and the last			
9	9 thing that I'm going to permit is us to have the jury sitting			
13:01:52 10	around while we're yakking about whether something is			
11	objectionable.			
12	So thank you for bringing that to my attention.			
13	All right. So I have a plea. The defendant is in			
14	custody. So the, you know, pencils and that kind of stuff			
15	probably aren't a good idea.			
16	All right. We're in recess.			
17	NOTE: The morning portion of the case on December 5,			
18	2019, is concluded.			
19	CERTIFICATE OF COURT REPORTERS			
20				
21	We certify that the foregoing is a true and accurate transcription of our stenographic notes.			
22				
23	/s/ Norman B. Linnell Norman B. Linnell, RPR, CM, VCE, FCRR			
24				
25	/s/ Anneliese J. Thomson Anneliese J. Thomson, RDR, CRR			

807 UNITED STATES DISTRICT COURT EASTERN DISTRICT OF VIRGINIA Alexandria Division SONY MUSIC ENTERTAINMENT, et al.,: Plaintiffs, : Case No. 1:18-cv-950 -vs-COX COMMUNICATIONS, INC., et al.,: Defendants. -----: VOLUME 4 (P.M. Portion) TRIAL TRANSCRIPT December 5, 2019 Before: Liam O'Grady, USDC Judge And a Jury

	32000
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2	INDE	X		
3	WITNESS	EXAMINATION	PAGE	
4				
5	GEORGE P. McCABE	DIRECT	810	
6		CROSS REDIRECT	816 865	
7	LINDA TRICKEY			
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810
                    AFTERNOON SESSION
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 2
               NOTE: The December 2, 2019, afternoon portion of the
     case begins in the absence of the jury as follows:
 3
     JURY OUT
 4
 5
               THE COURT: All right. Ready for our jury?
                     Joe, let's get our jury, please.
 6
               Okay.
 7
                     At this point, the jury returns to the
 8
     courtroom; whereupon, the case continues as follows:
 9
     JURY IN
10
               THE COURT: All right. Please have a seat.
11
             GEORGE P. McCABE, PH.D., PLAINTIFFS' WITNESS,
12
                        PREVIOUSLY SWORN, RESUMED
13
               THE COURT: All right. Let's continue, please.
14
               MR. ZEBRAK: Thank you, Your Honor.
15
                     DIRECT EXAMINATION (Cont'd.)
     BY MR. ZEBRAK:
16
17
         Good afternoon, Dr. McCabe. Right before we broke for
18
     lunch, you were in -- we were discussing your assignment to the
19
     repeat infringer analysis, and I believe we were just about to
20
     jump into this slide. Would you please explain to the jury
     what's being depicted in this slide?
21
22
         Yes. So for this slide, I classified the, the 57,600
23
     subscribers, which I'm calling the frame. I classified them as
24
     residential subscribers or business subscribers. So there were
25
     54,732 residential subscribers, and there were 2,868 business
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subscribers.

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- 2 The pie chart depicts that -- those numbers expressed
- 3 as percents. So 95 percent of the subscribers were
- 4 residential, and 5 percent were business.
- 5 Q. And, Dr. McCabe, what is the source of the data records
- 6 you used to assess the breakdown of the Cox subscribers who
- 7 | were the subject of MarkMonitor's notices?
- 8 A. Could we go back to the slide that has the datasets on it?
- 9 Q. Sure. That would be -- please let me know when I'm there.
- 10 A. Yeah, that's fine. So it's along the top. So it's Cox
- 11 data, and it's the third file, which is -- in this display is
- 12 | called billing information. So billing information is the
- 13 | connector for the defining residential versus business.
- 14 Q. I'm going to, if it's okay, bring us back to the slide we
- 15 | were just on. Is there anything else about this slide that --
- 16 | A. I think that's it. 95 percent versus 5 percent, yeah.
- 17 Q. Okay. And would you please explain to the jury what's
- 18 | being depicted in this slide with respect to your repeat
- 19 offender analysis?
- 20 A. Yes. So here I looked at the -- excuse me -- I looked at
- 21 | the, the source of the, of the notice. So the notices that I
- 22 | have recorded from, as infringers -- I'm sorry -- the notices
- 23 | from going back to MarkMonitor, for those rights holders, my
- 24 understanding is they're the plaintiffs in this suit, but the
- 25 Cox file also contains notices from other rights holders.

- 1 So basically here what I did was look again at
- 2 | subscribers, so it's a subscriber analysis, and
- 3 | 17,729 subscribers had notices from other rights holders.
- 4 So, again, 17,729 out of 57,600, that's depicted in
- 5 the pie chart as 30.8 percent. So 30.8 percent of the
- 6 subscribers had notices from other rights holders.
- 7 Q. So out of the 57,600 Cox subscribers reported in
- 8 MarkMonitor's notices, a little less than a third of them were
- 9 also the subject of notices that led to tickets as reported by
- 10 | the rights holders? Is that what you're saying?
- 11 A. That's correct.
- 12 Q. Okay. And is this also based on Cox's records, the ticket
- 13 data that you described earlier?
- 14 A. That's correct.
- 15 Q. Okay. Looking at the next slide you have here, would you
- 16 explain to the jury what the purpose of this slide is?
- 17 A. Yeah. The purpose is to depict the analysis that I did
- 18 | related to claims -- or notices, sorry, notices before the
- 19 | claim period. So if you look at the timeline on the bottom in
- 20 | yellow there, the bar with arrows at the end, that's the
- 21 definition of a claim period, February 1, 2013, to November 26,
- 22 | 2014, with a caveat that there's a different start time for the
- 23 one plaintiff.
- Superimposed on that in the gray is the time frame
- 25 for the Cox ticket data. So for the Cox ticket data, that

- 1 spans the years 2012, '13, and '14. So it overlaps -- or the
- 2 | claims period is a subset of that time frame.
- 3 So if we look at the, the notices before the
- 4 beginning of the claim period, that is, before February 1,
- 5 | 2013, there were 13,441 subscribers who had one or more tickets
- 6 | in that before claim period, the period to the, the left of the
- 7 | center cut in the slide.
- 8 Q. Dr. McCabe, I'd like to ask you a question that contrasts
- 9 this with the works in suit analysis, and looking back at the,
- 10 | if you wouldn't mind going back to the original slide, the
- 11 | works in suit analysis was a third or later notice for a
- 12 | subscriber in the claim period; is that correct?
- 13 A. That's correct.
- 14 Q. Okay. But then looking -- and the repeat infringer
- analysis is the who, it's the people; is that correct?
- 16 A. The subscribers, yes.
- 17 Q. Okay. Well -- and then -- oops.
- 18 And so this -- is there anything else about this
- 19 | slide that you'd like to explain?
- 20 A. No. But just as, as you mentioned or as I mentioned, it
- 21 depicts the contrast between the claims period and the larger
- 22 period of time covered by the Cox data that I used for the
- 23 repeat infringer analysis.
- 24 Q. So the 23.3 percent, is it correct that Cox received
- 25 | notices from them both during the claim period and prior to the

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               THE COURT: So what have you got here?
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 2
               MR. ZEBRAK: Well, we thought it would just be useful
     for the jury to understand that Mr. Tregillis agrees that over
 3
 4
     95 percent of the works in suit match to infringement notices.
 5
     It's really just showing -- you know, it's sort of
     provisionally indicating that Mr. Tregillis agrees, but, guite
 6
 7
     frankly, I mean, if Your Honor wants to do that, we can --
 8
               THE COURT: Yeah, let's move on beyond that. You can
 9
     cross-examine Mr. Tregillis on that.
10
               MR. ZEBRAK: Yeah. We just thought it would be
11
     useful for the jury, but we can move on.
12
               THE COURT: Okay.
13
               MR. ZEBRAK: Thank you.
14
               THE COURT: All right. Thank you.
15
                      The sidebar discussion is concluded;
               NOTE:
16
     whereupon, the case continues before the jury as follows:
17
     BEFORE THE JURY
18
               THE COURT: All right. Please go ahead.
19
               MR. ZEBRAK: We pass the witness at this point, Your
20
     Honor.
21
               THE COURT: All right.
22
               MR. ZEBRAK: Thank you.
23
               THE COURT: Cross-examination, Mr. Buchanan?
24
               MR. BUCHANAN: Yes, please, Your Honor.
25
                            CROSS-EXAMINATION
```

- 1 BY MR. BUCHANAN:
- 2 Q. Good afternoon, Dr. McCabe. How are you?
- 3 A. Fine.
- 4 Q. I promise there will be no spreadsheets here for this
- 5 examination.
- 6 So you, as I understand it, have been associated with
- 7 | Purdue University for 50 years; is that right?
- 8 A. That's correct.
- 9 Q. Okay. And from 2004 to 2018, you were a dean of a
- 10 | department; is that right?
- 11 A. I was an associate dean for the College of Science.
- 12 Q. And you also taught courses at the same time?
- 13 A. I had a reduced teaching load.
- 14 Q. Okay. And you spent, I think, 75 percent of your time on
- 15 administrative work related to being a dean?
- 16 A. That's correct.
- 17 Q. And then other time you were teaching as well a course a
- 18 semester?
- 19 A. I was primarily doing research, but, yeah, I did --
- 20 Q. Okay. So is it fair to say that over the last ten years,
- 21 | you've done very little expert testimonial work?
- 22 A. Over the last?
- 23 Q. Ten years.
- 24 A. In court or related matters, I'm not sure. I have --
- 25 Q. It would be a very small amount of work in the last

- 1 | the way I would like to do it, Mr. Buchanan. So if you'd just
- 2 | identify the segment where you're looking and see whether it
- 3 refreshes his recollection.
- 4 BY MR. BUCHANAN:
- 5 Q. Okay. So if you look at your deposition transcript, do
- 6 you see that lines 3 through 8 on page 81?
- 7 A. Page 81, lines 3 through 8?
- $8 \mid Q$. Right.
- 9 A. I'm not sure of the context of the question that I can get
- 10 | from those -- I'm speaking --
- 11 Q. If you look at, start with line 21: Okay. How about over
- 12 | the last ten years?
- MR. ZEBRAK: Excuse me, Your Honor, Mr. Buchanan
- 14 understands the objection.
- THE COURT: No, he's focusing on a, on a specific
- 16 sentence.
- 17 MR. BUCHANAN: That's -- I've given him the line.
- THE COURT: Yeah, that's proper.
- MR. ZEBRAK: Thank you, Your Honor.
- 20 | THE WITNESS: I see. So if it's strictly speaking as
- 21 | an expert witness, I have done very -- relatively little of
- 22 | that, I'd say a dozen times or so over my career in court as an
- 23 expert witness. I don't know if you count depositions or --
- 24 BY MR. BUCHANAN:
- 25 Q. No, the, the question I had was in the last ten years, how

- 1 | much -- isn't it true that you've done a very small amount of
- 2 | work as an expert witness?
- 3 A. Yes. I have done a small amount of work.
- 4 Q. Okay. Thank you.
- 5 And I know you -- and on your direct, you mentioned
- 6 some of the work you had done as an expert witness, and I think
- 7 | you mentioned some equal employment cases; isn't that right?
- 8 A. That's correct.
- 9 Q. Okay. Wasn't the last time you testified in court in
- 10 | 1996? It was a case down in South Carolina? You testified for
- 11 | the Medical College of Charleston in a discrimination case?
- 12 A. I recall that case. I believe I testified in Kansas on a
- 13 | food -- a pet food recall case. I'm not sure that the issue
- 14 | there was whether or not -- I can't remember the details, but I
- 15 did testify before a judge, not before a jury, and it was a
- 16 | matter of whether there should be a separate trial in Kansas
- 17 | versus the Kansas issues combined with a larger group of
- 18 plaintiffs.
- 19 So I don't know if that's called expert witness
- 20 | testimony or not, but that was the last time I spoke in a court
- 21 | with a judge.
- 22 Q. Okay. And you testified, I think, in some other
- 23 discrimination cases in the '70s and '80s?
- 24 A. Yes.
- 25 Q. Okay. Isn't that sort of the last time you actually

- 1 testified in court, in those cases for General Motors and
- 2 Michigan State University in class action discrimination cases?
- 3 A. That would have been most of my in-court testimony, yes.
- 4 Q. And you were representing Michigan State, General Motors,
- 5 | the State of South Carolina against the plaintiffs, right?
- 6 A. I'm not sure about the word "represented," but I was
- 7 employed by them.
- 8 Q. Okay. And I think you admitted or testified on direct
- 9 that you have never testified prior to this case in a case
- 10 involving copyright infringement or peer-to-peer networks;
- 11 | isn't that right?
- 12 A. That's correct.
- 13 Q. Okay. You're not an expert in any of those areas; is that
- 14 | right?
- 15 A. I'm not an expert in those areas.
- 16 Q. Other than this case, you've never been retained by a
- music company to testify; is that correct?
- 18 A. By a music company?
- 19 Q. Like one of the plaintiffs in this case, a recording
- 20 company, recording label?
- 21 A. To testify in court, no.
- 22 Q. Okay. So you have been retained before by the plaintiffs'
- 23 | counsel, have you not?
- 24 A. That's correct.
- 25 Q. And that was a case involving analyzing inventory of a dog

- 1 books dog store and tracking the inventory and books going in
- 2 and out, right?
- 3 A. That's correct.
- 4 Q. Okay. And how much did you get paid in that case; do you
- 5 recall?
- 6 A. I don't recall. It was a while ago. It was relatively a
- 7 | short, very specific task that I was asked to do there.
- 8 Q. And how much have you been paid in this case? I know
- 9 you -- you gave your hourly rate, and you said the hours.
- 10 | What's the total, about 100,000?
- 11 A. That would be correct in round numbers.
- 12 Q. And you've been sitting in the courtroom for the last two
- or three days, is that right, watching this?
- 14 A. That's correct.
- 15 Q. Okay. Have you been paid for that?
- 16 A. Yes.
- 17 Q. Okay.
- 18 A. I haven't been paid yet for that. I assume I will be.
- 19 Q. I hope you bill. Okay.
- So you're not an expert on, like, businesses and how
- 21 they operate and procedures of businesses, are you?
- 22 A. I am not.
- 23 Q. And I think you've actually acknowledged to me in your
- 24 deposition that you've never taken a business course; is that
- 25 correct?

- 1 A. That's correct.
- Q. Okay. And your report, I think there were four reports,
- 3 were there not, that you wrote?
- 4 A. I would have to verify that. That sounds reasonable.
- 5 Q. Did you write all those reports, or did you just outline
- 6 them?
- 7 A. I wrote the reports. They're my work.
- 8 Q. Okay. Could you take a look at your transcript, at
- 9 page 78, lines 5 through 15?
- 10 A. Page 78, line 5?
- 11 Q. Line 5 through 15.
- 12 A. It says: I outlined the report.
- 13 Q. Okay. And could you look at your same transcript, at 261,
- 14 | line 21?
- 15 A. Page 261?
- 16 Q. Yeah.
- 17 THE COURT: Do you have an objection?
- 18 MR. ZEBRAK: Your Honor, I don't understand this
- 19 | would be an impeachment issue. He's just asking him --
- 20 | THE COURT: Well, let's just see where it goes.
- MR. BUCHANAN: Your Honor, if I might?
- 22 THE COURT: Proceed.
- MR. BUCHANAN: All right, thank you.
- 24 BY MR. BUCHANAN:
- 25 Q. So you have --

Α.

I --

- 1 Q. You testified that you were assigned a specific task here
- 2 and that at least the fundamental part of that task was to look
- 3 | at all the ticket data that was given to you for the claim
- 4 period and determine how many notices were provided to Cox
- 5 subscribers by the plaintiffs for their works in suit after
- 6 | they had received two; is that correct?
- 7 MR. ZEBRAK: Objection, Your Honor. That
- 8 mischaracterizes his prior testimony.
- 9 THE COURT: Okay. Why don't you ask him what his
- 10 understanding of what his assignment was.
- MR. BUCHANAN: Could we pull up their, their
- 12 demonstratives? Yeah. If you could go to the next?
- 13 BY MR. BUCHANAN:
- 14 Q. So, so why don't you repeat again what your task was.
- 15 A. My first task was to do a works in suit analysis.
- 16 Q. So did you have a certain number of notices that you
- 17 | looked at to try to determine whether someone was a so-called
- 18 repeat infringer? I think you used that term. That was three
- 19 or later, right?
- 20 MR. ZEBRAK: Objection. Mischaracterizes --
- 21 THE WITNESS: I'm not sure if you're talking about
- 22 | the works in suit analysis or the repeat infringer analysis.
- 23 BY MR. BUCHANAN:
- 24 Q. Okay. So you looked at -- what is the claims period in
- 25 this case?

- 1 A. It's on the slide --
- 2 Q. No, I'm just asking you, do you know what it is?
- 3 A. February 1, 2013, until November 26, 2014. I'd have to
- 4 double-check that. I'm sorry.
- 5 Q. Okay. So as I understand it, when you -- you were asked
- 6 to look at that time period and determine and to locate those
- 7 Cox subscribers that received a notice from the plaintiffs
- 8 after they had received two prior notices; is that right?
- 9 A. That's right. The third or more, and that's depicted as
- 10 the second bullet on this page.
- 11 Q. So --
- 12 A. I'm sorry, three or more. Is that what I said?
- 13 Q. Pardon me?
- 14 A. I'm not sure if I said two or more or three or more. I
- 15 meant three or more.
- 16 | Q. Were you able to determine -- when you did that, were you
- 17 | able to determine how many of the three were from a third-party
- 18 | content owner as opposed to one of the plaintiffs?
- 19 A. I did not do that analysis.
- 20 Q. Okay. Did you do the analysis to determine how many
- 21 | received just one notice during the claim period?
- 22 A. I did calculate the number that received one, two, three,
- 23 | four, every possible number. I, I computed the actual number
- 24 and the --
- 25 Q. Okay.

- 1 A. Yes. So --
- 2 Q. How many Cox subscribers received just one notice during
- 3 | the claim period?
- 4 A. I don't have that number stored in my memory.
- 5 Q. Okay.
- 6 A. I computed it.
- 7 Q. How about two? Do you know how many received just two
- 8 during the claim period?
- 9 A. No, I don't --
- 10 Q. But you did --
- 11 A. -- recall.
- 12 Q. -- compute it?
- 13 A. I computed it for every number, one, two, three, four, up
- 14 to however many there were.
- 15 Q. But -- so you didn't include it in your report or your
- 16 | testimony because you were told not to; isn't that true?
- 17 A. No.
- 18 MR. ZEBRAK: Objection, Your Honor. Compound.
- 19 THE COURT: He answered the question no.
- 20 BY MR. BUCHANAN:
- 21 Q. Okay. Could you take a look at your deposition transcript
- 22 at page 91, please? Line 14.
- 23 A. I'm sorry, I'm not there yet.
- 24 Q. Okay.
- 25 A. Okay. I'm on page 91.

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1 Q. Okay. Line 14 through 17, could you read that, please?
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A. And why did you not include the first and second notice?

MR. ZEBRAK: Your Honor, may we have a sidebar?

THE COURT: Well, no.

Does that refresh your recollection as to why you did not include one and two?

THE WITNESS: Line 14 just has a question why.

THE COURT: All right, let's come to the sidebar.

NOTE: A sidebar discussion is had between the Court and counsel out of the hearing of the jury as follows:

11 AT SIDEBAR

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12 THE COURT: Okay. What's the objection?

MR. ZEBRAK: Well, on two fronts. First of all,

Mr. Buchanan is a well-experienced attorney. He knows how to

do impeachment. And what he's doing is he purports to be

16 | refreshing recollection, yet he's just asking him to read his

17 transcript into the record.

Number one, I believe that to be improper. Number

19 | two, he's conflating the repeat infringer analysis with the

20 | works in suit analysis, and specifically he's already testified

21 | that plaintiffs set the criteria for the works in suit

22 analysis, and now he's saying, in the works in suit analysis,

23 | why didn't you look presumably for those works infringed in a

24 person's first or second notice, whereas plaintiffs, you

25 know --

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THE COURT: He's framing what he was asked to do in
his report, and if that came from instructions from plaintiff,
that came from instructions from plaintiff. If it didn't and
he made that decision independently, he can testify about that.
What's wrong with that? I don't understand this.
          MR. ZEBRAK: Sir, there's nothing wrong with that,
and I don't object on that basis. What I was saying is that he
already testified that plaintiffs' counsel gave him the four
criteria, and I just think that -- I have an issue with having
him just read his transcript into the record, and I think the
whole line of questioning is confusing because it's imprecise
between the two analyses.
          THE COURT: Okay. So I've already asked that you --
if you're going to refresh his recollection, just point to the
page and line and let him read it and say, does that refresh
your recollection? If it doesn't, then you can go to past
recollection recorded, and didn't you say previously, and then
he's allowed to read it into the record.
          Is that -- am I missing something here?
          MR. OPPENHEIM: May I ask a -- offer an idea here?
Dr. McCabe is not an experienced witness, unlike a lot of the
experts here, and that's fine.
          THE COURT: Yeah.
          MR. OPPENHEIM: He doesn't understand that he's not
supposed to read it into the record when he's asked to refresh
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- 1 Q. So I'll ask the question again: Why didn't you include
- 2 those subscribers who received one or two notices in terms of
- 3 linking them to the works owned by the plaintiffs?
- 4 A. Are we talking about the repeat infringer analysis or the
- 5 works in suit analysis?
- 6 Q. We'll start with the works in suit.
- 7 A. Okay. So the works in suit analysis, yes, this talks
- 8 about linking notices with works in suit, and there I was told
- 9 | that, and that was on the slide, that I should look at third or
- 10 later infringement.
- 11 Q. Okay.
- 12 A. So I counted the first infringement and second
- 13 infringement, but in works in suit, I looked at only those
- 14 infringements corresponding to a third or later infringements,
- 15 and, yes, I was told that was part of my assignment, if you
- 16 | will, or the framework of what I was asked to do.
- 17 | Q. So you were told in that particular situation not to
- 18 include the one and two?
- 19 A. I included them in that I counted them, and that's how I
- 20 determined which one was the third. So, yes, they were
- 21 | included in the analysis. I need to know that there is a one
- 22 and a two to define what No. 3 is, etc.
- 23 | Q. But you didn't include it in your report, correct?
- 24 A. It's not in a report of the works in suit.
- 25 Q. So could we go to your expert report, your first one?

- 1 It's tab 2, and look at paragraph 16a.
- 2 Do you have that?
- 3 A. I do.
- 4 Q. Okay. So that section says Cox's copyright abuse ticket
- 5 records indicate that it received at least 315,054 notices
- 6 between January 1, 2012, and December 1, 2014. Of those,
- 7 42,000 were sent regarding --
- 8 THE COURT: Slow down a little bit so we make sure we
- 9 get this on the record, please.
- MR. BUCHANAN: Okay.
- 11 BY MR. BUCHANAN:
- 12 Q. Of those, 42,236 were sent regarding a subscriber for whom
- 13 Cox had previously received at least one other notice.
- Do you see that?
- 15 A. I do.
- 16 Q. So if you subtract 42,236 from 315,054, you get about
- 17 | 272,000 notices, right?
- 18 A. I'll assume that your arithmetic is correct.
- 19 Q. But those that -- that can't be right, could it, because
- 20 | we have 57,000 subscribers, so you couldn't have 272,000
- 21 | notices that went to 57,000 subscribers and just got one
- 22 notice. That math is not right, is it?
- 23 A. I'm not following your math or your argument.
- Q. Okay. You say there that there were 315,000 notices,
- 25 right?

- 1 means the difference went to the others, which would be those
- 2 | with one. And you can't send 270,000 notices to 57,000 people
- 3 | and have one for one, can you?
- 4 A. This isn't counting people. The other displays were
- 5 counting subscribers. This is notices.
- 6 Q. Well --
- 7 A. And the arithmetic doesn't match because it's --
- 8 Q. But you wrote this. I'm just asking you --
- 9 A. Yeah, I'm not disputing what I wrote. I don't understand
- 10 | why it's inconsistent with something else I wrote concerning
- 11 subscribers.
- 12 Q. Well, I don't know what else -- you say you're referring
- 13 to some other thing you wrote. I'm just looking at this, the
- 14 | summary of your opinions, the very first one in this report
- 15 | that you spent, looked at all that data and analyzed it, and
- 16 | the very first one doesn't seem to me to make any sense.
- 17 A. So it says -- so I -- I don't understand what doesn't make
- 18 sense. You took the 315,000 and subtracted 40,000, and what
- 19 doesn't make sense about that subtraction?
- 20 Q. Because that means 42,000 of the 315,000 notices went to
- 21 | people that had two or more, which means the difference,
- 22 | 270,000, went to those that had one, but if you have 57,000
- 23 | subscribers and there's 270,000 notices, that is not one for
- 24 one.
- 25 All right. Why don't we go to another calculation.

- 1 Q. 48, paragraph 48.
- 2 A. Oh, I'm sorry, where on paragraph 48?
- 3 Q. So we were at paragraph 50. Now we're trying to get the
- 4 | calculations that you did, you know, using the applied
- 5 statistics.
- 6 A. Okay. So in paragraph 48, where --
- 7 Q. It says --
- 8 A. You're taking the number 315,054 --
- 9 Q. Right.
- 10 A. -- unique tickets.
- 11 Q. So if you divide 315,000 into 47,000, it's not 24 percent,
- 12 is it?
- 13 A. I don't think that's the arithmetic that we're -- I don't
- 14 | think we're on the same page there. Because you're talking
- 15 about the number of unique tickets? So a particular ticket
- 16 | could have more than one action content form entries, I
- 17 | believe. So I don't think the -- you can, you can do that.
- 18 I'm not sure.
- 19 Q. So where did you -- what is the 47,000 hard limits, what
- 20 is that 24 percent of?
- 21 A. Of the --
- 22 Q. Okay. Take --
- 23 A. It would be of the appendix 6 --
- THE COURT: Hold on, let him finish. Go ahead.
- 25 Finish, Doctor.

- THE WITNESS: If you look at appendix 6, and this is
- 2 | a standard thing in the output, the last line there says:
- 3 Frequency missing, 369,284.
- 4 So that's the number of entries in the Cox ticket
- 5 data that had nothing in the field action content form. Action
- 6 | content form could have any of these things listed in
- 7 appendix 6, or it could have nothing.
- 8 So the percent was computed -- which one were we
- 9 talking about? The --
- 10 THE COURT: 24 percent.
- 11 THE WITNESS: The 24 percent for hard limit for
- 12 | complaints, and that's given in this output. So it's
- 13 23.4 percent. That's of the non-missing entries for the field
- 14 action content form, 24 percent or 23.4 percent of those had
- 15 | the words "hard limit for complaints" entered into that field.
- 16 BY MR. BUCHANAN:
- 17 Q. So --
- 18 A. So that's what's computed here.
- 19 Q. So, I'm sorry, you divided what number into the 47,000?
- 20 A. The -- I didn't divide. This is what the software
- 21 produces, standard output for this kind of data. You look at
- 22 | the entries that are not missing, and you divide out by the
- 23 total number of those.
- So if you take the column Frequency in appendix 6 and
- add up all of those, that's the denominator that's used as the

- 1 basis for the, for the 24 percent. That number is not given on
- 2 | the output. What is given is just the -- at the bottom with an
- 3 asterisk the number of missing or it calls it null, null values
- 4 for action content form.
- 5 Q. So you're saying that if you divide 370,000 into 46,000,
- 6 it comes to 24 percent?
- 7 A. Could you say that again?
- 8 O. We can move on.
- 9 Why don't I direct your attention to your transcript,
- 10 page 194. See if that refreshes your recollection that we
- 11 discussed that in your deposition.
- 12 A. 194?
- 13 Q. Yes, line 7, 7 through 11.
- 14 A. I'm sorry, I'm not there yet.
- 15 Q. Okay.
- 16 A. Page 194, line 7.
- 17 Q. So read, read the question and answer there, and tell me
- 18 | if that doesn't refresh your recollection as to how we did the
- 19 | calculation during your deposition, when you were -- you were
- 20 also under oath there as well.
- 21 A. I recall the conversation that we had, and my
- 22 | understanding is that it's exactly the same as the conversation
- 23 | that we just had.
- 24 Q. Okay.
- 25 A. I explained to you what the software does, that that's a

- 19
- 20
- 21 BY MR. BUCHANAN:
- 22 So there you say -- I asked you: Okay. So a hard limit
- 23 for complaints of 46,997 is not 24 percent of 315,000, is it?
- 24 That's correct.
- 25 So -- it's 14 -- it's about --

- 1 understand what it was?
- 2 A. No.
- 3 Q. Okay. Could you look at paragraph -- page 189 of your
- 4 deposition? So --
- 5 A. I'm not there yet.
- 6 Q. Okay.
- 7 A. Okay.
- 8 Q. All right. So if you look at page 189 of your deposition,
- 9 line 3, can you just read down and over to the next page, down
- 10 to 14?
- 11 A. Wait. So read page 189, starting on line 3?
- 12 Q. At line 1 -- or line 3, yes. And then if you go over
- 13 to --
- 14 A. I don't understand what it's referring to, starting on
- 15 line 1 or line 3, because it says: You're not suggesting that
- 16 | means --
- 17 Q. Okay.
- 18 A. I don't know what that refers to.
- 19 Q. Okay. Go back -- just a little higher and start with
- 20 | line 16 on 188, where it says: Then if you look at sent
- 21 | warning, changed status to closed.
- 22 All right?
- 23 A. Okay. I need to do this a little bit slowly because I
- 24 | haven't looked at this in a while.
- 25 Q. Okay. That's fine. And then if you need to, you can go

- 1 back to paragraphs 49 and 50 of your report and see if that's
- 2 | not what we're discussing there.
- 3 A. So I -- you asked me a question: Do you have any idea why
- 4 they're using that terminology?
- 5 And I said: No, I don't know why Cox is using that
- 6 terminology in their data file. All I know is that the
- 7 | relative frequency of the different terms that they used -- and
- 8 that's what I reported in that appendix, or No. 6. I don't
- 9 know if --
- 10 Q. So --
- 11 A. But I don't know anything more than what those words said,
- 12 and I, you know, had the computer read those words and put them
- 13 in, in the summary.
- 14 Q. So my question was those are more findings that you made
- 15 using the applied statistics, and what I was asking you is even
- 16 | though you put those findings in there, you didn't really know
- 17 | what they meant. And are you agreeing with that?
- THE COURT: What they meant to Cox?
- 19 MR. BUCHANAN: What they meant to him in reading
- 20 them.
- 21 THE WITNESS: What they meant to me was that they
- 22 | were different entries in the computer file.
- 23 BY MR. BUCHANAN:
- 24 Q. But you didn't --
- 25 A. As I said, I took the data at face value. This is Cox's

- 1 data, and I made a table of the different possible entries that
- 2 | could be in that column and counted them.
- 3 Q. Okay. These are findings, and isn't it true that you put
- 4 these findings in there even though you didn't know what the
- 5 data meant? Isn't that what that passage is I just showed you?
- 6 | Doesn't it say --
- 7 A. I did not have any definition of those terms; that's
- 8 correct.
- 9 Q. Okay. So if you don't have a definition, that means you
- 10 don't know what they mean.
- 11 A. Not necessarily, but I would -- as I said, I don't, I
- 12 | don't know why they're using that terminology.
- 13 Q. Okay.
- 14 A. I don't know the meaning of those things. I was just
- 15 trying to describe the data that was given to me by Cox.
- 16 |Q. And didn't you actually ask people -- in fact, you asked a
- 17 | lot of people what that meant, but you couldn't get any
- 18 | answers; isn't that right?
- 19 A. No.
- 20 Q. Isn't that what -- go read the passage again. See if it
- 21 | doesn't say that.
- 22 A. That it says I asked a lot of people? I didn't see that.
- MR. BUCHANAN: Can I read or no?
- 24 THE WITNESS: Where are you?
- 25 THE COURT: Direct him to a line and --

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845
    BY MR. BUCHANAN:
 1
 2
          Okay. Line 1, page 190: -- tell me what they mean, give
     me definitions. Give me -- we even have words for that.
 3
 4
     some computer statistical packages --
 5
               And you say you called it a code book?
               MR. ZEBRAK: Your Honor?
 6
               THE COURT: Yes, sir.
               MR. ZEBRAK: I'm not sure what's happening now.
 9
               THE COURT: All right.
10
               MR. ZEBRAK: This is --
11
               THE COURT: Well, let's go back, the guestion was --
12
     did you ask -- he asked you whether you had asked lots of
13
     people. He directed you to this specific reference in the page
14
     and line, and does that refresh your recollection?
15
               THE WITNESS: No, not, not what I read on page 190.
16
               THE COURT: Okay. All right. Next question.
17
               MR. BUCHANAN: I'm sorry, I didn't hear that.
18
               THE COURT: He said no, it doesn't refresh his
19
     recollection. I don't know what's on the page. Do you want
20
     to -- do you want to --
21
               MR. BUCHANAN: Am I allowed to --
22
               THE COURT: Yeah, you can now use the statement and
23
     ask him did he not -- did I not ask you this question and did
24
     you not say the following?
25
               MR. BUCHANAN: All right.
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- 1 THE COURT: Please go ahead.
- 2 BY MR. BUCHANAN:
- 3 Q. So, so we'll start there, and at the top, it says -- you
- 4 actually answered my question about did you try to find --
- 5 THE COURT: Let's ask questions and see if he
- 6 | answered it inconsistently with what he's saying today.
- 7 BY MR. BUCHANAN:
- 8 Q. Okay. The question I asked you earlier was, you already
- 9 | said you didn't know the definitions of the words and you just
- 10 | put them in there as your findings, and I asked you didn't you
- 11 | actually go try to find out the answers to that?
- 12 And you made a reference to, like, the code book in
- 13 applied statistics, that that's what you're looking for.
- 14 THE COURT: None of that's in the record. It's all
- 15 stricken.
- MR. BUCHANAN: All right.
- 17 | THE COURT: And I know you're trying to explain the
- 18 | setting here, but that is not the way this works, because now
- 19 you're testifying again, and we went through that.
- MR. BUCHANAN: All right.
- 21 THE COURT: It assumes facts not in evidence. But if
- 22 | you have a question and an answer which is inconsistent with
- 23 | what he's said today, you certainly may impeach him with that,
- 24 but not the following paragraphs and see if you don't get a
- 25 sense of this or that.

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847
               THE WITNESS: If I could clarify my answer, I
 1
 2
     think --
               THE COURT: No, let's wait for --
 3
 4
               MR. BUCHANAN: I can, I can read what he testified to
 5
     now, right?
 6
               THE COURT: If there's a question that you asked him
 7
     and he answered inconsistently, you certainly can read that and
 8
     say, didn't you say that previously?
 9
               MR. BUCHANAN: All right.
10
               THE COURT: Sure.
11
               MR. BUCHANAN: He says he doesn't remember, but the
12
     passage says what he says.
13
               THE COURT: Didn't you say in your deposition when
14
     you were asked the following question and the following answer?
15
     BY MR. BUCHANAN:
          Now, I'll ask it again, and this is how we started, and I
16
17
     asked you -- you gave me one answer, that -- about you didn't
18
     have the definition. I asked you: Did you ask people that you
19
     were working with, including, you know, all the people you're
20
     working with, whether, in fact, you sought from them what those
21
     words meant that went into those two findings?
22
               And are you saying that you didn't ask anyone?
          I can explain. I apologize that I answered too quickly.
23
24
     I did not read all of page 190. I felt a little bit rushed.
25
     read the top part; I didn't read the bottom part.
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I don't think it exists.

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848
          So there is a question that was asked to me, and I
answered: I always asked everybody give me what I would call
the code book.
          That answer refers to my general behavior or
procedures when I get data, and that is, can you give me the
code book? That code book is particular jargon for a
statistical package called SPSS, and it does exactly what --
the kind of things we were talking about. It would give me the
list of possible values for those fields that are given in
that, that appendix, and what each of them means.
          I said: Do you have that? I asked plaintiffs'
counsel: Do you have a code book that explains all these
variables?
          The answer was no.
          So -- but the context of did I ask everybody, I
always ask everybody: Can you give me some data, tell me what
I need to know about each of the fields and the meaning of
those, those entries.
          THE COURT: All right. Thank you, sir.
          All right. Next question.
BY MR. BUCHANAN:
    Okay. And I think you -- okay. So you said that you
asked for it, and you didn't receive it, and I think -- do you
recall that you don't know why you never received it?
```

- 1 Q. Why don't you take a look at your testimony there and tell
- 2 | me if, in fact, you say that, that it doesn't exist. Why don't
- 3 | you read where it starts, line 11: So I never received that,
- 4 and I don't know why.
- 5 And then read the rest after that.
- 6 A. I had a lot of other things to do, and I never pursued
- 7 | this any further than to summarize in the summary that I gave
- 8 in this report.
- 9 Q. So you had a lot of -- those are findings in your report,
- 10 and you had -- you're saying you had a lot of other things to
- 11 do, and so you just moved on.
- 12 A. That's a fair summary of what I said, I believe.
- 13 Q. Okay. All right, can we pull up their slides?
- 14 Okay. Let's go to slide 7. Now, the claims period,
- 15 I think you correctly testified, is in February 2013 to
- 16 November 2014. Do you remember that?
- 17 A. I do.
- 18 Q. Okay. This goes beyond that, a year earlier and a month
- 19 | later, right?
- 20 A. That's correct.
- 21 Q. Okay. So did you actually analyze this same data for the
- 22 | claims period which is at issue in this case?
- 23 A. No.
- 24 Q. Okay. And is that because you were told not to do it?
- 25 A. No.

Okay. Well, I'm just -- I was asking you to do the math

25

Q.

- 1 for me. 57,000 minus 31,000 is about 26,000.
- 2 A. The difference would be the number who had two or one.
- 3 Q. Okay. That's statistics, right? That's sort of --
- 4 A. It's arithmetic.
- 5 Q. Okay. So that means of all these subscribers, or all
- 6 | tickets, which means we're talking about a three-year period, a
- 7 | year beyond the claims period, right, and 26,000 had one or
- 8 | two; is that right?
- 9 A. Approximately, yes.
- 10 Q. And do you know how many of those 26,000 had one?
- 11 A. As I said, I don't.
- 12 Q. Okay. And so then you go to six-plus, so again we're
- 13 talking about three years, and all ticket data means notices
- 14 | from everyone that came into the tickets for that three-year
- 15 period, right, from the plaintiffs and from other content
- 16 holders that sent notices, right?
- 17 A. Correct.
- 18 Q. Okay. So if we go to six-plus, if you take -- subtract
- 19 | 31,000 from 16,000, we get 15,000 that had five or less,
- 20 correct?
- 21 A. You're doing 57 minus --
- 22 Q. 31,000 minus --
- 23 A. -- 16?
- 24 Q. -- 16,000, trying to get to those who had five or less.
- 25 Maybe you could do it for me.

- 1 A. To get five or less? I don't think you can recover that
- 2 from here.
- 3 Q. Well, if you have six-plus had 16 and you have 31,000 that
- 4 had three-plus, isn't the difference those that are in between?
- 5 A. Four or five.
- 6 Q. Yes.
- 7 A. But you said five, I thought.
- 8 Q. Oh, I said five or less.
- 9 A. Five or less. Yes, you could do that subtraction.
- 10 Q. Okay. So that would be 41,000 that had five, four, three,
- 11 | two, or one, right?
- 12 A. You're saying 57,000 minus 16,000, okay. Is that what
- 13 you're saying?
- 14 Q. No. So what I'm getting at, if we get 31,000, 57,000,
- 15 that gave us 26,000 that had one or two?
- 16 A. You know, you're reading, it, and I can't process it that
- 17 | fast; I'm sorry. I could write it down if you want or if you
- 18 | want to write it down, but I -- you're just throwing numbers at
- 19 me. I can't do that.
- 20 Q. Okay. Just -- okay. Tell me how many had five or less
- 21 based on your chart. Can you calculate that?
- 22 A. That would be the difference between the total and the
- 23 number who have six or more, yes.
- 24 Q. And so how many would that be?
- 25 THE COURT: He just said he can -- if you want him to

- 19
- 20
- 21
- 22
- 23 I wouldn't draw that conclusion. You say an average of
- 24 three or --
- 25 Do you know when these notices came in?

- 1 A. No.
- 2 Q. Do you know whether they relate to a business subscriber
- 3 or a home?
- 4 A. No.
- 5 Q. So you don't know if they're, like, a hotel or -- a hotel
- 6 or a hospital versus a residence?
- 7 A. I was not given that information.
- 8 Q. Okay. But you, you do know how many business subscribers
- 9 there were, correct?
- 10 A. Yes.
- 11 Q. Okay. And you originally calculated that like 1800, and
- 12 | then you increased it in your supplement report to 2800, right?
- 13 A. I don't recall all those numbers, I'm sorry.
- 14 Q. So do you recall the average amount of notices that a
- 15 business subscriber received during this time period?
- 16 | A. I don't believe I calculated that kind of summary, but I
- 17 | could have.
- 18 Q. All right. So, so could you go to your reply report? I
- 19 | think it's tab, tab 4, paragraph 23. If you read that
- 20 paragraph of your report -- you wrote this, right?
- 21 A. Yes.
- 22 Q. Okay. So you say there's 2,868 business subscribers, and
- 23 what's the mean or the average?
- 24 A. I said I replicated Dr. Weber's calculation finding -- and
- 25 | the median is given as 4 and the mean is given as 15.9. This

- 1 is a classic example why the mean is not a good descriptor of
- 2 the center of a distribution. It's highly skewed.
- 3 Q. I asked you if you calculated the mean. That's all.
- 4 A. That's what it says.
- 5 Q. That's what it says. You did that, right?
- 6 A. Yes.
- 7 Q. Okay. So when we go over here, if you apply the business
- 8 subscribers to the 13-plus and the 14-plus, they average 16?
- 9 A. I didn't -- I said I replicated Dr. Weber's calculation.
- 10 Q. And who is Dr. Weber?
- 11 A. One of your experts, I believe.
- 12 Q. She calculated numbers like you did in terms of --
- 13 A. I calculated what she reported and verified the accuracy
- 14 of her arithmetic.
- 15 Q. So you just -- is there a footnote to her report here?
- 16 All right. So you just took her number and put it in
- 17 | your report, but you agree with it, right?
- 18 A. I verified the arithmetic that she performed.
- 19 Q. And then you used it in your report, so it must have had
- 20 some significance, right?
- MR. OPPENHEIM: Your Honor, Dr. Weber has not
- 22 testified.
- 23 THE COURT: Stop. You're testifying, and he has a
- 24 | right to ask why he put it in the report.
- Ask him, do you recall -- you may testify as to why

- 1 We'll talk about that later.
- 2 MR. BUCHANAN: Okay. Could we go to the next slide?
- 3 Next one? Oh, go back to that one. Thanks. Sorry.
- 4 BY MR. BUCHANAN:
- 5 Q. These 13 terminated subscribers, they only relate to these
- 6 particular notices, right? They don't relate to other notices
- 7 | that we got during the time period? In other words, you're
- 8 just talking about --
- 9 A. They refer to the ticket data that I have.
- 10 Q. Beyond this, beyond this 57,000 subscribers, you didn't
- 11 look at data beyond that to see how many terminated subscribers
- 12 | there were for this period beyond these particular works in
- 13 | suit or these particular subscribers, right?
- 14 A. These 13 are a subset of the 57,600, yes.
- 15 Q. All right. Can we go to the next slide, please?
- 16 So earlier -- you just -- when I was asking you about
- 17 | the subscribers, business subscribers, and then you calculated
- 18 | it here, right?
- 19 A. Yes.
- 20 Q. And is this Dr. Weber's number?
- 21 A. I don't know.
- 22 Q. Okay.
- 23 A. I don't know if she had -- I didn't -- these are my
- 24 numbers.
- 25 Q. Okay. Let's go to the -- so on this one, 17,729

- 1 subscribers had tickets for notices from other rights holders,
- 2 | right? So, so how many, how many tickets are we talking about
- 3 | from these other rights holders? Are we talking about one for
- 4 the 57,000, you've determined that there was at least one
- 5 ticket relating to another rights holder for the subscribers in
- 6 question?
- 7 A. For each of the 57,600 subscribers, I computed a variable,
- 8 yes or no. Yes, they had a notice corresponding to another
- 9 rights holder, or no, they did not have a notice from another
- 10 rights holders. And this is the proportion of yeses for that
- 11 | calculation.
- 12 Q. So when you actually did the task that you were to do,
- 13 | which was to determine how many -- during the claim period, how
- 14 many Cox subscribers received a notice from the plaintiffs for
- 15 | a work in suit after receiving two others, that two others
- 16 | could be -- both those two others could be from some third
- 17 party, right?
- 18 A. That's correct.
- 19 Q. Did you determine how many of the 57,000 received two out
- 20 of the three from somebody else, like, you know, Amazon, HBO,
- 21 Disney?
- 22 A. I did not perform that calculation.
- 23 Q. And did you determine when these notices regarding the
- 24 | 17,729, did they come in in 2012, '13, or '14?
- 25 A. I did not calculate that.

- 1 Q. And in terms of the notices that we talked about, did you
- 2 determine whether they were with regard to the same musical
- 3 | composition or sound recording? Well, actually forget musical
- 4 composition. Sound recording. Did you determine whether any
- 5 of those -- how many came into the particular subscriber that
- 6 related to the same song or album?
- 7 A. I'm not sure I understand the question.
- 8 MR. BUCHANAN: Can we back up? Keep going. One
- 9 more. Thanks, James.
- 10 BY MR. BUCHANAN:
- 11 Q. So the people that got one or two, did you determine
- 12 | whether it related to the same song or not?
- 13 A. I just counted tickets.
- 14 Q. Okay.
- 15 A. I did not look at the song.
- 16 Q. So the people that got three, they could have gotten -- it
- 17 | could be all -- it could be a kid that downloaded a Disney
- game, and the family got three notices for the same downloaded
- 19 | game over three days, right?
- 20 A. I believe so.
- MR. ZEBRAK: Your Honor --
- 22 | THE WITNESS: I don't have -- I know what's in the
- 23 data. That's all.
- 24 THE COURT: Overruled. If you can answer.
- THE WITNESS: Yes.

Q.

Okay. And I think, isn't it your view that -- I guess you

- 1 didn't look at it for the claims period, but do you recall when
- 2 I asked you in your deposition about isn't it true that over
- 3 | time, that you had -- most people had one or two and then some
- 4 had three, some had four; it just sort of then decreased,
- 5 right?
- 6 A. That's correct.
- 7 MR. BUCHANAN: Okay. So could you go to the next
- 8 | slide, please? Go down a couple. The next one, please, James.
- 9 Thank you.
- 10 BY MR. BUCHANAN:
- 11 Q. So here again, we're outside the claims period by one
- month on one side and a year on the other side, right?
- 13 A. That's correct.
- 14 Q. And you think your counsel asked you to do that?
- 15 A. That's the data that I was given.
- 16 | Q. Okay. And you were asked to do this, right? You didn't
- 17 | do this on your own. You were told to do this, right?
- 18 A. I was told to do a repeat infringer analysis.
- 19 Q. So your 13,400, obviously, that number of the subscribers
- 20 that got tickets before the claim period, these are subscribers
- 21 | that got a ticket during the claim period, at least one?
- 22 A. That's correct.
- 23 Q. Okay. So they got one during the period 2013 and '14, and
- 24 | then you're saying they got at least one in 2012?
- 25 A. Or before February 1, 2013.

- 1 Q. Okay. So that's three. So do you know the -- you know,
- 2 | what time period they received the three notices?
- 3 A. For a particular --
- 4 0. Yeah.
- 5 A. -- subscriber?
- 6 I mean, I have that information. I didn't summarize
- 7 | that or report it.
- 8 Q. Did you distinguish between a business subscriber or a
- 9 residential subscriber?
- 10 A. I did not in this analysis.
- 11 Q. So this would be about 80 percent of the subscribers in
- 12 | question in this case got no notices -- or got no tickets in
- 13 the year 2012 in the month of January prior to the claims
- 14 period, right?
- 15 A. That's correct.
- 16 Q. So 80 percent for 13 months got no tickets, and that would
- 17 | mean including a notice from the plaintiffs or any other rights
- 18 holder that sent a notice in?
- 19 A. You're using 80 percent as the complement of 23 percent?
- 20 O. Yes. I know it's 77.
- 21 A. Yes. So yes.
- 22 Q. Okay.
- Is there another slide here? We can move that.
- So Cox -- are you aware that Cox had 4.5 million
- 25 subscribers?

- 1 A. No.
- 2 Q. Okay. You were here for the testimony of
- 3 Dr. Barbara Frederiksen-Cross, right?
- 4 A. I heard some of her testimony. I don't think I was here
- 5 | for all of it.
- 6 Q. Did you hear when she said there were 30 million people on
- 7 BitTorrent and these other sites on a daily basis?
- 8 A. I don't recall storing that information.
- 9 Q. Okay. So you testified at the beginning of your direct
- 10 examination that you accepted all of the data that was given to
- 11 | you on face value, right?
- 12 A. That's correct.
- 13 Q. You didn't look behind it, correct?
- 14 A. That's correct.
- 15 Q. So if it was unreliable, then your, your analysis or
- 16 | conclusions would be unreliable, right?
- 17 A. My understanding is that the data -- that somebody else
- 18 was responsible for the reliability of the data. I was not
- 19 responsible for it.
- 20 Q. But the question was if that data turns out to be
- 21 | incorrect or inaccurate and you relied on it, then that would
- 22 make your conclusions potentially inaccurate?
- 23 A. Yes.
- MR. BUCHANAN: Okay. I have no further questions,
- 25 Your Honor.

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865
               THE COURT: All right. Thank you.
 1
 2
               Redirect?
               MR. ZEBRAK: Yes, Your Honor. Thank you.
 3
 4
               Could you pull up the demonstratives, Mr. Duval?
 5
                           REDIRECT EXAMINATION
     BY MR. ZEBRAK:
 6
          Let's first start, Dr. McCabe, with the time you spent
     working on this matter. Would you describe this -- how would
 8
 9
     you characterize the degree of how hard you worked on this
10
     matter?
11
               MR. BUCHANAN: Your Honor, I -- that's way beyond the
12
     scope of cross.
13
               THE COURT: Oh, no.
14
               MR. BUCHANAN: Okay.
15
               THE COURT: I'll permit it.
     BY MR. ZEBRAK:
16
17
          Before the objection, sir, I asked you how would you
     characterize how hard you worked on this matter?
18
19
          I worked very often from early, very early in the morning
20
     until late at night.
21
          Did you have to work at nights?
22
         Yes.
     Α.
23
     Q.
         Weekends?
24
     Α.
         Yes.
25
     Q.
          Did you have to travel?
```

- 1 A. Limited travel, yeah.
- 2 Q. When you arrived here to testify this week, did you know
- 3 exactly what day you would have to testify?
- 4 A. I did not.
- 5 Q. Did you know how long plaintiffs' counsel or Cox's counsel
- 6 would take questioning witnesses?
- 7 A. I did not.
- 8 Q. Do you enjoy being away from your family for this matter?
- 9 THE COURT: All right, let's move on. This is
- 10 | beyond -- I thought you were going to ask what he did during
- 11 | the 100 or more hours that he worked on the case, and this is
- 12 | outside of that. So let's move on.
- 13 MR. ZEBRAK: Yes, Your Honor. I'll move on.
- 14 BY MR ZEBRAK:
- 15 Q. Counsel asked you questions about the mechanics of the
- 16 | preparation of your report. Do you recall that?
- 17 A. Yes.
- 18 Q. Asked you questions about who typed particular words or
- 19 | footnotes going from your outline and revisions? Do you recall
- 20 | that?
- 21 A. I recall the questions.
- 22 Q. Whose work product is reflected in that report?
- 23 A. It's my report.
- 24 Q. Do you stand behind that work product?
- 25 A. I do.

- 1 Q. Does anything from counsel's questions today cause you to
- 2 | doubt the accuracy and reliability of your findings?
- 3 A. No.
- 4 Q. Now, I'm going to ask you not just about your reports but
- 5 about -- let's start with your demonstrative slides. Does
- 6 anything from counsel's questions today cause you to doubt the
- 7 | accuracy and reliability of those slides?
- 8 A. No.
- 9 Q. Does anything from counsel's questions today cause you to
- 10 doubt the accuracy and reliability of the testimony you've
- 11 given?
- 12 A. No.
- 13 Q. Now, let me ask you some other questions. Counsel asked
- 14 | you a series of fast questions about several pages of your
- deposition testimony, and I believe they, they concerned
- 16 | warnings. Do you recall that -- those questions?
- 17 MR. BUCHANAN: I'm going to object to that.
- THE COURT: Warnings?
- 19 MR. ZEBRAK: Well, I'm framing the question, Your
- 20 Honor.
- 21 THE COURT: Well, you're testifying. Ask him --
- MR. ZEBRAK: Yes, Your Honor.
- 23 THE COURT: -- whether he agrees or disagrees with
- 24 something that was brought to his attention.
- MR. ZEBRAK: Sure.

- 1 BY MR ZEBRAK:
- 2 Q. I'd like to bring your attention, sir, to your deposition
- 3 testimony that counsel referred you to, at page 188 to 191.
- 4 I'd like to just remind yourself what he was questioning you
- 5 about. I'm going to ask a follow-up question.
- 6 MR. BUCHANAN: Your Honor, this is improper.
- 7 THE COURT: No, I think he's asking whether he would
- 8 like to further explain questions -- whether to further -- he
- 9 | would like to amplify his answer to questions you asked on
- 10 direct where he was limited.
- Is that right?
- 12 MR. ZEBRAK: That's exactly what I'm doing, Your
- 13 | Honor. I'd like to give the witness an opportunity to look at
- 14 those pages so he understands the subject matter of the
- 15 | questions from Cox's counsel, and I'm going to follow up.
- 16 THE COURT: Where do you want him to read?
- 17 MR. ZEBRAK: Oh, it was page -- I had done that
- 18 | before the objection. It was --
- 19 THE COURT: 188 to 191?
- MR. ZEBRAK: Yes, sir.
- 21 THE COURT: All right. Please review those pages,
- 22 Dr. McCabe.
- 23 | THE WITNESS: Yes, I'm familiar with those pages.
- 24 BY MR. ZEBRAK:
- 25 Q. Are you familiar with what the phrase "sent warning"

- 1 refers to?
- 2 A. Not in fine detail.
- 3 Q. Does anything about your demonstrative slides today
- 4 address warnings?
- 5 A. It does not.
- 6 Q. Did anything about your testimony on direct involve a
- 7 | calculation of the number of warnings Cox sent to customers?
- 8 A. I don't believe so.
- 9 Q. Now, I want to bring up one of your demonstrative slides,
- 10 | sir. So we're back in the repeat infringer analysis. This is
- 11 | the who, the repeat infringers, correct?
- 12 A. Correct.
- 13 Q. Okay. Now, the source of the information for this
- 14 | analysis are whose records?
- 15 A. The --
- MR. BUCHANAN: Your Honor, I'm going to object. He
- 17 | asked -- asked and answered on direct, so I never asked
- 18 anything about it.
- 19 THE COURT: You asked lots of questions of where --
- of the dates of the data and what the data represented, so I
- 21 | think it falls within redirect. Ask your question.
- MR. ZEBRAK: Thank you, Your Honor. I was just
- 23 | framing the question to follow so it had some context before
- 24 the objection.
- THE COURT: Go ahead.

- 1 BY MR. ZEBRAK:
- 2 Q. Let me start again. Whose records are you analyzing with
- 3 respect to repeat infringers?
- 4 A. This is the Cox ticket data.
- 5 Q. And these are ticket records concerning -- that stem from
- 6 | copyright infringement notices, correct?
- 7 A. That's right.
- 8 Q. Okay. Now, do you know for what years Cox produced ticket
- 9 data for the 57,600 subscribers who were the subject of
- 10 | MarkMonitor's notices?
- 11 A. The framework is the years 2012, '13, and '14.
- 12 Q. Now, do you know if -- do you know whether Cox produced
- 13 ticket data for 2009 in this litigation?
- 14 A. I have not seen any data from 2009.
- 15 Q. Do you know if Cox produced ticket data for 2010 in this
- 16 | litigation?
- 17 A. I have not seen that.
- 18 Q. Do you know if Cox produced ticket data for 2011 for that
- 19 year?
- 20 A. I don't know.
- 21 Q. If that information existed, would that be something -- do
- 22 you have an objection?
- THE COURT: Go ahead.
- 24 BY MR. ZEBRAK:
- 25 Q. If that information existed, would that be something that

- questions. 23
- 24 THE COURT: All right. May Dr. McCabe be excused?
- 25 All right. You're excused with our thanks,

2686 UNITED STATES DISTRICT COURT EASTERN DISTRICT OF VIRGINIA Alexandria Division SONY MUSIC ENTERTAINMENT, et al.,: Plaintiffs, : Case No. 1:18-cv-950 -vs-COX COMMUNICATIONS, INC., et al.,: Defendants. VOLUME 11 (A.M. Portion) TRIAL TRANSCRIPT December 17, 2019 Before: Liam O'Grady, USDC Judge And a Jury

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2712
 1
               THE COURT: Well, they identify -- beginning back on
 2
     28, where it's an SR plaintiff and then MC plaintiff and SR 1
 3
     and MC 1, I'm not sure what those figures -- so he does
 4
     identify works which contain both an SR and an MC, right, in 29
 5
     and --
               MR. OPPENHEIM: There is one individual example or
 6
 7
     two individual examples --
 8
               THE COURT: 30, 34.
 9
               MR. OPPENHEIM: -- and now they want to claim that
10
     because he referenced that in the context of a discussion about
11
     notices, that now because he references a couple of examples,
12
     that he gets to put in something that he did no analysis for?
13
     Yesterday, they were saying, look at Schedule 6.
14
               We looked at Schedule 6. It's not what it is.
15
               And now they're saying, oh, no, no, no. Let's try
16
     this.
17
               Your Honor, this is exactly what isn't supposed to
18
     happen. You've been -- you've restricted the plaintiffs to
19
     presenting their experts, constrained by the reports and their
20
     testimony. The rules should apply equally. It's -- this
21
     analysis is not here.
22
               And the fact that it's an ever-moving target of
23
     numbers, I mean, Mr. Buchanan said, you know: We fly-spec'd it
24
     last night.
25
               That analysis was not done at the time of his report.
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1
     That's the question, was the analysis done at the time of his
 2
     report, and the answer is no.
 3
               THE COURT: All right. All right. The motion to
 4
     preclude the exhibits which contain the lower portions of 13
 5
     and 21, 22, 23, 26, and the last two, the motion is granted.
 6
     Those will be amended -- or not presented. I find that the --
 7
     in going over the reports, and in particular, the pages that
 8
     defendants have pointed to, that the analysis was not done.
 9
     There has been no notice that Mr. Tregillis was going to
10
     testify about those matters.
11
               This is clearly outside of the report, the summaries
12
     that he gave of what his testimony was going to be, and
13
     although they're not, as Mr. Buchanan pointed out, the most
14
     resounding modifications, they are modifications, and they do
15
     change the dynamics of his report, and that's -- it's
16
     impermissible to do that this late in the -- on the last day of
17
     trial. So the motion is granted to just -- those will be --
18
     exhibits will either be redacted or they won't be used.
19
               All right. What else do we have this morning?
20
               MR. OPPENHEIM: I don't think anything else at the
21
     moment, Your Honor.
22
               THE COURT: Okay. All right. What -- does that --
23
     who is -- Tregillis is the next witness? Is that --
24
               MR. ELKIN: No, Your Honor. We're calling
25
    Mr. Mencher.
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 1
               THE COURT: Okay. All right. Are we ready for our
 2
     jury then?
 3
               MR. ELKIN: Yes, Your Honor.
 4
               THE COURT: All right. Joe, let's get our jury,
 5
    please.
 6
               THE COURT SECURITY OFFICER: Yes, sir.
 7
               NOTE: At this point, the jury returns to the
 8
     courtroom; whereupon, the case continues as follows:
     JURY IN
 9
10
               THE COURT: All right. Good morning, ladies and --
11
    please have a seat, everyone. Sorry again for the delay.
12
    Hopefully you were comfortable.
13
               Thank you for coming in on time, and please give me
14
     that nod of heads that you didn't do any research or
15
     investigation or talk to anybody.
16
               NOTE: All jurors nodding heads.
               THE COURT: Thank you, sir. Thank you-all.
17
18
               All right. Next witness?
19
               MR. ELKIN: Thank you, Your Honor. The defendants
20
     call Sanford Mencher.
21
               THE COURT: All right.
22
               SANFORD MENCHER, DEFENDANTS' WITNESS, SWORN
23
               MR. ELKIN: May I inquire?
24
               THE COURT: Yes. Good morning, sir.
25
               Please proceed, Mr. Elkin.
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2837 UNITED STATES DISTRICT COURT EASTERN DISTRICT OF VIRGINIA Alexandria Division SONY MUSIC ENTERTAINMENT, et al.,: Plaintiffs, : Case No. 1:18-cv-950 -vs-COX COMMUNICATIONS, INC., et al.,: Defendants. VOLUME 11 (P.M. Portion) TRIAL TRANSCRIPT December 17, 2019 Before: Liam O'Grady, USDC Judge And a Jury

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Okay. So if Cox has -- and its people there, management
 1
     Q.
 2
     and the people on the ground dealing with the calls and the
     e-mails, have developed a system based on what they see on the
 3
 4
     ground and what they hear from people, you would -- wouldn't
 5
     you believe that that would be part of the process, that that
     should be considered in making a determination when to set a
 6
     certain point in time where someone should be terminated?
 8
          Again, looking at that as Cox's policy and process, it is
 9
     a step that I have seen in other similar types of processes
10
     where complaints have been remediated in some way, shape, or
11
     form. I had that in the cellular world with my customer
12
     service report. So in my experience, I've had consumer
13
     interaction in remediation efforts underway in various
14
     environments. Again, you know, Cox has its policy and
15
     procedures. I've had my policy and procedures.
16
               MR. BUCHANAN: No further questions.
17
               THE WITNESS: Thank you, sir.
18
               THE COURT: All right. Redirect?
19
               MR. ZEBRAK: No, thank you, Your Honor.
20
               THE COURT: Okay. All right, thank you.
21
     excused at this time. Have a good afternoon.
22
                             Thank you, sir. Thank you, Your
               THE WITNESS:
23
     Honor.
24
               NOTE:
                      The witness stood down.
25
               MR. OPPENHEIM: With that, Your Honor, plaintiffs
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rest their rebuttal case.

THE COURT: All right. All right, that concludes the evidence in the case. We have a couple of matters to talk about, and I'll be able to give you word about whether we're going to try and get in the closing arguments tonight or first thing in the morning and just do part of the, the legal instructions tonight.

I understand that some, some of you would like to finish at 5:30, and I think if we try and do the entire closing arguments and the instructions on the law, we're looking at, we're looking at 6:30 or so, so that -- let me finish up what we need to finish up, and then I'll ask Joe to come in and we'll ask you whether you want to just do part of it, as in the legal instructions tonight, and have closings tomorrow, or you want to finish everything tonight.

So give us a little chance to finish up a few items, and we'll check back with you shortly. Thank you. You're excused.

NOTE: At this point, the jury leaves the courtroom; whereupon, the case continues as follows:

JURY OUT

THE COURT: All right. Have a seat. I have two issues that I want to raise on the jury instructions. One is whether there's been any evidence, evidence of mitigation that the jury could consider, and second, whether there has been

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2894 any evidence that the jury could consider whether to give one statutory damages award for the works that include a song and the music composition. So, Mr. Elkin, tell me, where are you there, sir? MR. ELKIN: Sure. Any particular order? THE COURT: Either one. It doesn't matter. MR. ELKIN: So at sidebar, as Your Honor knows, I took the Court through a proffer of both the sound recording and the music composition --THE COURT: A couple instances of that, yeah. MR. ELKIN: Right, the 504(c)(1). I believe that there is -- the registrations having been provisionally admitted, and there are other documents that reference those registrations as well that have been in evidence, could give the jury with instructions the ability to identify the limitations with respect to the compilations and derivative works.

With regard to the sound recording compilation issue, the -- on the face of the certificates are, one can identify the specific, you know, works, and to the extent that they're part of a compilation, I believe that is sufficient evidence clearly that I think under the, the copyright statute, I believe Article IV gives copyright claim, it's the ability to proffer to the U.S. Copyright Office certificates of registration for collective works and additions.

Under Section 101, the definition under the copyright statutes, collective works are defined as compilations, and so I think there's an adequate basis for that, and I showed Your Honor an exemplar at sidebar.

with respect to the -- and, of course, look, the -examining the evidence, and I don't want to sit here and get
in over my skis, but based on the transcripts that we've
reviewed, the only evidence that came in, even if one were to
consider independent economic value, even if that were
something that would be considered in the circumstances, once
you have the facial evidence from the certificates of
registration, there is nothing that the, that the plaintiffs
have come up with other than a couple of very vague lines in
Mr. Kooker's testimony with respect to the Sony. I don't
think anything could remotely be identified as something that
would rise to that level.

On the mitigation issue, I would take Your Honor through the following. And this is sort of consistent with the order, I believe, that the Court rendered with regard to the affirmative defenses and specifically with respect to mitigation. I believe what Your Honor had stated in the decision is that there could be evidence that the plaintiffs could have taken actions such as filing of lawsuits against the subscribers that they believed should have been terminated or something that Cox should have done about.

copyright issues. The defendants could have presented evidence on it. They chose not to. I don't believe giving an instruction to the jury on those issues right now will leave the jury with any sense what to do with them because they have nothing in front of them to understand what they mean.

THE COURT: All right. Mr. Elkin?

MR. ELKIN: Thank you, Your Honor. I'll be brief.

There was a reference to last night's charging conference, and

I think Mr. Oppenheim just doubled down on this notion of

joint tortfeasors. This is not a situation where Cox and the

subscribers are jointly being pursued for direct infringement.

There's a different standard for secondary infringement.

It then -- what the standard is for direct infringement, I'm not going to -- Your Honor knows the additional requirements, so he's really comparing apples to oranges.

I don't want to repeat and rehash the same arguments. I think you have it. I just -- I do think in the circumstances, we did not question Mr. Tregillis on the issues about which you instructed us not to. The notion that somehow his testimony could be used against us when we were precluded from producing the information is ironic, but I just harken back to the argument that I made with regard to the certificates. I didn't think that Your Honor had precluded the certificates to be a bar to -- for us to pursue this. It

had to do more with the bar to using it in the case, and we declined, of course, and pursuant to Your Honor's order, did not even go there.

THE COURT: Well, I make rulings on individual pieces of evidence, and you-all map out how you want to put your case on, what witnesses you want to put in, and what testimony you believe is appropriate and admissible, and then I look at the end of the case to see what's there and what's not there, and so I -- and when you have experts testifying, as I've demonstrated, I think they should be held to the confines of their reports. They get, you know, rebuttal reports. They get beginning reports, rebuttal, surrebuttal reports. There shouldn't be any surprises. So the limitations I've imposed on expert testimony is based on, on the notice requirements under Rule 26.

And the registrations, obviously, we looked at them at the issue when it was, when it was initially offered on summary judgment and ownership and registration issues, and then it comes up again yesterday with these 7,200, which there's just no testimony as to what's in that pile.

And so to now somehow expect the jury to pluck out the works that are both sound recordings and music compositions or allow you to, I guess, in closing arguments just say, listen, there's 4,000 of these or 3,000 of these are both one and the other, that, I think, is improper.

I expected that there would be testimony about how many of these sound recordings were also music compositions, and the jury would be -- would have that evidence through the witness stand when they were deliberating.

I mean, it's a close issue even to begin with as to whether in this day and age, when the courts have clearly been looking at the independent value of the works versus whether they're music compositions and sound recordings, and I'm not sure that Mr. Oppenheim isn't correct that we shouldn't even be looking at the traditional Second Circuit analysis that you've cited and is one of the governing cases, but I just don't see that there's evidence from which they could collect and cull and determine whether they wanted to combine the statutory damages award for those works that are — contained both sound recordings and music compositions.

So I'm going to find that they should be allowed to deliberate on the 10,017 individual works, regardless of whether they're compositions or sound recordings, and your exception, of course, is noted.

The other issue on mitigation, you know, I didn't know how that would go in the course of the trial, but, you know, clearly we had the instruction that I gave in <u>BMG</u>
talking about the -- that the mitigation instruction included both that plaintiffs had failed to use reasonable efforts to mitigate damages and also that the amount by which damages

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2906 would have been mitigated, and there's absolutely an absence of any evidentiary testimony about, you know, how they would look at that. I mean, the worst of the worst -- that's no standard from which they could say, okay, there is -- and there's no testimony about who are the worst of the worst. I mean, there are a couple of isolated occasions where there were a hundred or more or a thousand for business customers where the testimony was about, but that's not a standard that they could look at and reasonably deliberate on, on where's that line drawn. So I'm not going to give the mitigation instruction, either, and again, your exception is noted. I don't find that the evidence -- you know, there is the Trickey testimony. There was the John Doe lawsuits, and so that evidence is out there, but when you compare that to what the jury would be asked to deliberate, and I think that mitigation instruction is the correct instruction to give to the jury, I find that none of that evidence weighs on those issues. So again, your exception is noted. MR. ELKIN: I understand, Your Honor. May I just clarify two issues on Your Honor's last ruling? THE COURT: Yes, sir. MR. ELKIN: One is with regard to the mitigation,

just to be clear, I don't know this is going to alter Your